

**FY2018 Goals  
Quarter 1 Results**

School/Unit:						
MGO:						
SCHOOL/UNIT GOAL	FY 2018 GOAL	Fundraising Totals as of 9.30.17	FY 2017 ACTUAL	PRIOR 3- YEAR AVERAGE	COMMENTS	
Total Commitments	\$1,886,000	\$66,902	\$5,275,465	\$1,210,703		
Total Cash	\$318,000	\$48,446	\$4,186,181	\$976,704		
INDIVIDUAL GOALS	Goals	Q1	Q2	Q3	Q4	Total
Prospects Qualified						
\$5,000,000+	0					
\$1,000,000-\$4,999,999	2	1				
\$500,000-\$999,999	1					
\$250,000-\$499,999	3					
\$100,000-\$249,999	11					
\$25,000-\$99,999	13	1				1
TOTAL		1				
Proposals Submitted						
\$5,000,000+		1				1
\$1,000,000-\$4,999,999	2					
\$500,000-\$999,999	2	1				
\$250,000-\$499,999	2					
\$100,000-\$249,999	12					
\$25,000-\$99,999	7	1				1
TOTAL		3				
Number of New Commitments						
\$5,000,000+	0					
\$1,000,000-\$4,999,999	1					
\$500,000-\$999,999	0					
\$250,000-\$499,999	2					
\$100,000-\$249,999	3					
\$25,000-\$99,999	0	2				2
\$10,000-\$24,999	0	2				2
\$5,000-\$9,999	3					
\$2,500-\$4,999	3	2				
\$1,000-\$2,499	5					
TOTAL		4				
Amount of Total Commitments Expected	\$1,827,500	\$75,000				
Number of Face to Face Visits	150	79				79