

**Fiscal Year 2018  
Summary Year-To-Date Comparison  
Through January 31st**



Gifts and New Commitments \$20,000,000 Goal			
Commitment Type	This Year	Last Year	% Variance
Gifts	\$2,501,229	\$3,359,715	-25.6%
New Pledges	\$2,241,536	\$3,739,024	-40.1%
Bequests Realized ( <i>not previously counted as a pledge</i> )	\$256,957	\$1,282,369	-80.0%
Bequest Intentions ( <i>Face Value</i> )	\$6,005,501	\$2,256,800	166.1%
Irrevocable Planned Gifts ( <i>Face Value</i> )	\$25,000	\$407,272	-93.9%
Total	\$11,030,223	\$11,045,180	-0.1%
OSP Grants	\$554,742	\$1,385,983	-60.0%
Total Gifts and New Commitments with OSP	\$11,584,965	\$12,431,163	-6.8%
Outright Giving \$10,000,000 Goal			
Giving Types	This Year	Last Year	% Variance
Gifts and Pledge Payments	\$3,505,664	\$9,426,894	-62.8%
Bequests Realized ( <i>all</i> )	\$915,010	\$2,268,845	-59.7%
Irrevocable Planned Gifts ( <i>Face Value</i> )	\$25,000	\$407,272	-93.9%
Total	\$4,445,674	\$12,103,011	-63.3%
OSP Grants	\$554,742	\$1,385,983	-60.0%
Total Outright Giving with OSP	\$5,000,416	\$13,488,994	-62.9%
Alumni Fundraising			
Undergraduate Alumni	This Year	Last Year	% Variance
Gifts and Pledge Payments	\$1,631,057	\$1,546,198	5.5%
Bequests Realized	\$847,395	\$1,987,037	-57.4%
Total Received	\$2,478,452	\$3,533,235	-29.9%
All Alumni	This Year	Last Year	% Variance
Gifts and Pledge Payments	\$1,929,611	\$1,812,243	6.5%
Bequests Realized	\$847,395	\$1,987,037	-57.4%
Total Received	\$2,777,006	\$3,799,280	-26.9%
Alumni Statistics			
Undergraduate Alumni	This Year	Last Year	% Variance
Alumni of Record	89,609	87,043	2.95%
Donors	3,404	3,575	-4.78%
Participation Rate	3.80%	4.11%	-7.51%
All Alumni	This Year	Last Year	% Variance
Alumni of Record	115,038	111,952	2.76%
Donors	4,013	4,372	-8.21%
Participation Rate	3.49%	3.91%	-10.67%

# Fiscal Year 2018 Outright Giving (VSE Survey Standards)

## by Donor Purpose and by Constituent Type

July 1, 2017 - January 31, 2018



Donor Purposes	Constituent Types								Totals
	Individuals			Organizations					
	Alumni	Parents	Other Individuals	Foundations	Corporations	Religious Organizations	Fundraising Consortia	Other	
<b>Gifts for Current Operations</b>									
Unrestricted	\$75,682	\$265	\$15,859	\$20,827	\$10,143	\$0	\$0	\$378	\$123,155
<b>Total Unrestricted</b>	<b>\$75,682</b>	<b>\$265</b>	<b>\$15,859</b>	<b>\$20,827</b>	<b>\$10,143</b>	<b>\$0</b>	<b>\$0</b>	<b>\$378</b>	<b>\$123,155</b>
<b>Restricted</b>									
Academic Divisions	\$224,656	\$4,750	\$75,723	\$36,335	\$82,621	\$0	\$0	\$8,088	\$432,172
Faculty & Staff Compensation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Research	\$1,600	\$0	\$0	\$0	\$1,500	\$0	\$0	\$0	\$3,100
Public Service & Extension	\$46,529	\$485	\$21,712	\$27,350	\$1,900	\$0	\$0	\$0	\$97,976
Library	\$42,654	\$5,600	\$17,935	\$3,250	\$100	\$0	\$0	\$741	\$70,280
Op. & Maint. Of Plant	\$6,025	\$0	\$100	\$0	\$1,017	\$0	\$0	\$0	\$7,142
Student Financial Aid	\$262,028	\$24,694	\$74,321	\$174,091	\$21,304	\$0	\$0	\$3,645	\$560,082
Athletics	\$42,175	\$4,011	\$16,697	\$0	\$9,137	\$0	\$0	\$4,000	\$76,020
Other	\$54,416	\$1,089	\$17,461	\$56,771	\$3,224	\$0	\$0	\$222	\$133,183
<b>Total Restricted</b>	<b>\$680,083</b>	<b>\$40,629</b>	<b>\$223,949</b>	<b>\$297,797</b>	<b>\$120,803</b>	<b>\$0</b>	<b>\$0</b>	<b>\$16,696</b>	<b>\$1,379,956</b>
<b>Total Current Operations</b>	<b>\$755,765</b>	<b>\$40,894</b>	<b>\$239,808</b>	<b>\$318,624</b>	<b>\$130,947</b>	<b>\$0</b>	<b>\$0</b>	<b>\$17,074</b>	<b>\$1,503,112</b>
<b>Gifts for Capital Purposes</b>									
Property, Building, Equipment	\$3,387	\$164	\$19,949	\$1	\$5,358	\$0	\$0	\$120	\$28,980
Endowment - Unrestricted	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100
Endowment - Restricted	\$2,017,556	\$52,073	\$280,744	\$224,996	\$303,418	\$650	\$0	\$6,850	\$2,886,286
Loan Funds	\$200	\$0	\$2,000	\$0	\$0	\$0	\$0	\$0	\$2,200
<b>Total Capital Purposes</b>	<b>\$2,021,243</b>	<b>\$52,237</b>	<b>\$302,694</b>	<b>\$224,997</b>	<b>\$308,775</b>	<b>\$650</b>	<b>\$0</b>	<b>\$6,970</b>	<b>\$2,917,566</b>
<b>Total Outright Gifts</b>	<b>\$2,777,009</b>	<b>\$93,131</b>	<b>\$542,501</b>	<b>\$543,621</b>	<b>\$439,722</b>	<b>\$650</b>	<b>\$0</b>	<b>\$24,044</b>	<b>\$4,420,678</b>
<b>OSP Grants</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$442,643</b>	<b>\$77,004</b>	<b>\$0</b>	<b>\$0</b>	<b>\$35,095</b>	<b>\$554,742</b>
<b>Total Including OSP</b>	<b>\$2,777,009</b>	<b>\$93,131</b>	<b>\$542,501</b>	<b>\$986,264</b>	<b>\$516,726</b>	<b>\$650</b>	<b>\$0</b>	<b>\$59,139</b>	<b>\$4,975,420</b>
% of Total Outright Gifts	55.8%	1.9%	10.9%	19.8%	10.4%	0.0%	0.0%	1.2%	100.0%
Number of Donors	4,013	76	881	60	129	1	0	25	5,185