Process for Establishing Salary Ranges for Tenured Faculty within Different Disciplines - UNCG

The Senior Vice Provost is responsible for overseeing the establishment of salary ranges for tenured faculty. UNCG participates in and acquires the annual faculty salary survey prepared by the College and University Professional Association for Human Resources (CUPA). This national survey contains faculty salary data for peer institutions by academic discipline. The salary survey is generally available in February of each year and is kept on file in the Office of Academic Resources. Salary ranges are managed in accordance with the Board of Governors' annual resolution on salary matters. Faculty salary increases are submitted on the quarterly salary increase report and fall within the specified salary ranges.

# MOST RECENT ANALYSIS OF EQUITY ISSUES RELEVANT TO EMPLOYMENT OF FACULTY AND ADMINISTRATORS 

## Most Recent Analysis of Salary Equity Among Faculty

Each Summer, the UNCG Office of Institutional Research creates a series of reports on faculty salary equity. These reports, which are generated for each academic department, show the average faculty salary at each faculty rank. The reports also list all faculty members in the department whose salary is greater than one standard deviation above or below the departmental average salary for that rank.

One copy of the salary reports is provided to the Provost. The academic deans receive a copy of the salary reports for all departments in their academic unit. Each dean is required to justify the report findings or take action to eliminate observed inequities. For example, high salaries may be justified by reference to documentation confirming the faculty members' outstanding level of academic performance. Likewise, lower salaries may be justified by the dean's description of a given faculty member's merely satisfactory performance in comparison to the achievements of more high-performing faculty. When a justification cannot be made, a case of salary inequity may be declared, and the dean must create and share with the Provost the dean's plan for removing the inequity.

This process was last completed in Fall 2016.
** ALL UNITS COMBINED **
2016-2017

|  |  | Normalized Salary |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Tenure Status |  |  |  |  |  |  |  |  |  |  |  | ALL TENURE LEVELS |  |  |
|  |  | Tenured or On-Track |  |  |  |  |  | Not On-Track |  |  |  |  |  |  |  |  |
|  |  | Degree Type |  |  |  |  |  | Degree Type |  |  |  |  |  |  |  |  |
|  |  | Doctoral/Professional Degree |  |  | < Doctoral Degree |  |  | Doctoral/Professional Degree |  |  | < Doctoral Degree |  |  |  |  |  |
|  |  | N | Mean | Std | N | Mean | Std | N | Mean | Std | N | Mean | Std | N | Mean | Std |
| UNIVERSITY TOTAL |  | 437 | 87,622 | 22,336 | 60 | 67,337 | 18,422 | 66 | 54,573 | 16,386 | 138 | 46,775 | 13,418 | 701 | 74,733 | 26,464 |
| Professor | F | 53 | 97,836 | 17,944 | 3 | 89,451 | 11,409 | 4 | 76,411 | 10,568 | 3 | 68,270 | 5,330 | 63 | 94,668 | 18,593 |
|  | M | 83 | 106,337 | 21,726 | 9 | 89,583 | 12,957 | 1 | 82,154 | - | 2 | 77,852 | 5,730 | 95 | 103,895 | 21,696 |
| Associate Professor | F | 102 | 77,918 | 13,951 | 28 | 60,110 | 15,982 | 7 | 65,188 | 8,255 | 8 | 62,464 | 25,960 | 145 | 73,012 | 16,691 |
|  | M | 112 | 84,146 | 19,924 | 16 | 62,919 | 15,480 | 2 | 71,118 | 5,399 | 1 | 71,218 | - | 131 | 81,256 | 20,439 |
| Assistant Professor | F | 57 | 76,776 | 19,834 | 2 | 76,111 | 550 | 9 | 66,969 | 10,729 | 18 | 52,064 | 6,355 | 86 | 70,562 | 19,456 |
|  | M | 30 | 84,376 | 28,608 | 2 | 61,810 | 4,192 | 5 | 62,996 | 1,689 | 3 | 53,989 | 5,252 | 40 | 78,296 | 26,992 |
| Instructor | F | . | . | . | - | . | . | - | . | . | 6 | 51,304 | 1,701 | 6 | 51,304 | 1,701 |
|  | M | - | - | - | - | - | - | - | - | - | 1 | 43,616 | - | 1 | 43,616 | - |
| Lecturer | F | - | - | - | - | - | - | 22 | 44,447 | 12,354 | 64 | 42,434 | 10,616 | 86 | 42,949 | 11,046 |
|  | M | - | - | - | - | - | - | 16 | 44,996 | 14,321 | 32 | 42,410 | 10,639 | 48 | 43,272 | 11,901 |
| Rank |  | 136 | 103,024 | $20,689$ | 12 | $\begin{array}{\|l\|} \hline 89,550 \\ \hline \end{array}$ | $12,073$ | 5 | $77,560$ | $\mathbf{9 , 5 0 6}$ | 5 | 72,103 | $7,068$ | 158 | $100,216$ | 20,950 |
| Professor | TOTAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Associate Professor | TOTAL | 214 | 81,178 | 17,575 | 44 | 61,131 | 15,680 | 9 | 66,506 | 7,848 | 9 | 63,437 | 24,458 | 276 | 76,925 | 18,983 |
| Assistant Professor | TOTAL | 87 | 79,397 | 23,352 | 4 | 68,961 | 8,610 | 14 | 65,550 | 8,696 | 21 | 52,339 | 6,129 | 126 | 73,017 | 22,311 |
| Instructor | TOTAL | - | - | - | - | - | - | - | - | - | 7 | 50,206 | 3,295 | 7 | 50,206 | 3,295 |
| Lecturer | TOTAL | - | - | - | - | - | - | 38 | 44,678 | 13,032 | 96 | 42,426 | 10,567 | 134 | 43,065 | 11,316 |

Includes full-time, non-administrative, ranked instructional and library faculty; Distinguished/titled faculty are excluded Salaries are normalized to 9-month rates; Academic Professional and Clinical ranks are shown as Lecturers

Dataset: HRDM-PDF LAST CLOSED PERIOD December, 31, 2016, 11:59:59 pm: MAD

## Four-Year Faculty Salaries: Multi-Discipline Report (4YF)

## Report Parameters

## Focus Institution

Comparison Group
Group Size
Year
Statistics
Tenure
Effective Date of Salary Data
Data Aging
Key
NP - Number of Incumbents.
NI - Number of Institutions.

- More than $150 \%$ of the group median
- Less than $75 \%$ of the group median

Per Department of Justice Safe Harbor Guidelines, statistics will not display when the number of Institutions is I

| Code/Title | A. Focus Salary |  | Average |  |
| :---: | :---: | :---: | :---: | :---: |
|  | NP | Average |  | Std. Dev. |

[05.] AREA, ETHNIC, CULTURAL, GENDER AND GROUP STUDIES
05.02 Ethnic, Cultural Minority, Gender, and Group Studies

| Professor |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Associate Professor |  |  | 70,375 | 9,780 |
| Assistant Professor (excl New) |  |  | 62,865 | 11,135 |
| Assistant Professor (incl New) |  |  | 61,259 | 11,573 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 3 | 39,003 | 47,860 | 9,063 |
| [09.] COMMUNICATION, JOURNALISM AND RELATED PROGRAMS |  |  |  |  |
| 09.01 Communication \& Media Studies |  |  |  |  |
| Professor |  |  | 84,607 | 30,036 |
| Associate Professor |  |  | 67,612 | 19,050 |
| Assistant Professor (excl New) |  |  | 58,345 | 15,076 |
| Assistant Professor (incl New) |  |  | 57,724 | 14,245 |
| New Assistant Professor |  |  | 58,069 | 13,979 |
| Instructor (or Scientist if NT Research) | 14 | 42,179 | 48,313 | 8,832 |

[11.] COMPUTER AND INFORMATION SCIENCES AND SUPPORT SERVICES
11.07 Computer Science

| Professor |  |  | 103,564 | 22,525 |
| :---: | :--- | ---: | ---: | ---: |
| Associate Professor |  |  | 78,573 | 24,247 |
| Assistant Professor (excl New) |  |  | 81,325 | 14,715 |
| Assistant Professor (incl New) |  |  | 80,249 | 13,517 |
| New Assistant Professor |  |  | 76,658 | 14,298 |



| Assistant Professor (excl New) | 1 | 51,765 | 63,654 | 8,225 |
| :---: | :---: | :---: | :---: | :---: |
| Assistant Professor (incl New) | 1 | 51,765 | 63,654 | 8,225 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) |  |  | 62,728 | 28,610 |
| [16.] FOREIGN LANGUAGES, LITERATURES, AND LINGUISTICS |  |  |  |  |
| 16.01 Linguistic, Comp \& Rel Studies \& Srvcs |  |  |  |  |
| Professor |  |  | 67,236 | 22,934 |
| Associate Professor |  |  | 58,863 | 15,960 |
| Assistant Professor (excl New) |  |  | 54,615 | 12,885 |
| Assistant Professor (incl New) |  |  | 53,308 | 13,014 |
| New Assistant Professor |  |  | 56,881 | 16,986 |
| Instructor (or Scientist if NT Research) | 33 | 39,932 | 45,586 | 8,190 |
| 16.12 Classics \& Classical |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  |  |  |
| Assistant Professor (excl New) |  |  | 54,930 | 12,930 |
| Assistant Professor (incl New) |  |  | 54,827 | 12,812 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 1 | 41,256 | 51,262 | 6,143 |
| [19.] FAMILY AND CONSUMER SCIENCES/HUMAN SCIENCES |  |  |  |  |
| 19.07 Human Dev, Family Studies \& Rel Srvcs |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor | 1 | 61,250 | 66,774 | 4,129 |
| Assistant Professor (excl New) | 1 | 48,475 | 61,633 | 9,026 |
| Assistant Professor (incl New) | 2 | 46,738 | 61,347 | 9,281 |
| New Assistant Professor | 1 | 45,000 |  |  |
| Instructor (or Scientist if NT Research) | 1 | 49,216 | 50,329 | 9,315 |
| 19.09 Apparel \& Textiles |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  |  |  |
| Assistant Professor (excl New) |  |  |  |  |
| Assistant Professor (incl New) |  |  |  |  |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 2 | 55,757 | 55,876 | 4,833 |
| [23.] ENGLISH LANGUAGE AND LITERATURE/LETTERS |  |  |  |  |
| 23.01 General |  |  |  |  |
| Professor |  |  | 76,606 | 30,844 |
| Associate Professor |  |  | 65,770 | 20,599 |
| Assistant Professor (excl New) |  |  | 53,671 | 11,508 |
| Assistant Professor (incl New) |  |  | 53,122 | 10,776 |
| New Assistant Professor |  |  | 52,703 | 11,990 |
| Instructor (or Scientist if NT Research) | 24 | 39,632 | 46,036 | 9,836 |
| [24.] LIBERAL ARTS AND SCIENCES, GENERAL STUDIES AND HUMANITIES |  |  |  |  |
| 24.01 Liberal Arts \& Sci, Gen Studies \& Humanities |  |  |  |  |
| Professor |  |  | 86,490 | 32,751 |
| Associate Professor |  |  | 74,161 | 19,168 |
| Assistant Professor (excl New) |  |  | 56,241 | 10,131 |


| Assistant Professor (incl New) |  |  | 55,367 | 10,359 |
| :---: | :---: | :---: | :---: | :---: |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 5 | 41,225 | 49,624 | 9,943 |
| [25.] LIBRARY SCIENCE |  |  |  |  |
| 25.01 Library Science and Administration |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  | 59,493 | 15,986 |
| Assistant Professor (excl New) |  |  | 43,544 | 6,029 |
| Assistant Professor (incl New) |  |  | 43,919 | 5,964 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 1 | 62,460 | 57,233 | 12,696 |
| [26.] BIOLOGICAL AND BIOMEDICAL SCIENCES |  |  |  |  |
| 26.01 General |  |  |  |  |
| Professor |  |  | 86,333 | 25,128 |
| Associate Professor |  |  | 71,233 | 14,880 |
| Assistant Professor (excl New) |  |  | 59,692 | 11,842 |
| Assistant Professor (incl New) |  |  | 59,535 | 12,255 |
| New Assistant Professor |  |  | 60,766 | 13,479 |
| Instructor (or Scientist if NT Research) | 19 | 44,606 | 52,736 | 11,150 |
| 26.08 Genetics |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor | 1 | 55,249 | 101,565 | 42,489 |
| Assistant Professor (excl New) |  |  |  |  |
| Assistant Professor (incl New) |  |  | 74,679 | 9,991 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) |  |  |  |  |
| [27.] MATHEMATICS AND STATISTICS |  |  |  |  |
| 27.01 Mathematics |  |  |  |  |
| Professor |  |  | 83,565 | 27,622 |
| Associate Professor |  |  | 63,469 | 15,221 |
| Assistant Professor (excl New) |  |  | 58,769 | 12,404 |
| Assistant Professor (incl New) |  |  | 59,228 | 11,984 |
| New Assistant Professor |  |  | 61,234 | 14,288 |
| Instructor (or Scientist if NT Research) | 4 | 45,464 | 51,209 | 11,144 |
| [30.] MULTI/INTERDISCIPLINARY STUDIES |  |  |  |  |
| 30.19 Nutrition Sciences |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  |  |  |
| Assistant Professor (excl New) | 3 | 50,306 |  |  |
| Assistant Professor (incl New) | 3 | 50,306 | 63,077 | 7,387 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) |  |  | 61,010 | 9,539 |
| [31.] PARKS, RECREATION, LEISURE AND FITNESS STUDIES |  |  |  |  |
| 31.01 Parks, Recreation \& Leisure Studies |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  |  |  |
| Assistant Professor (excl New) | 1 | 59,982 |  |  |


| Assistant Professor (incl New) | 1 | 59,982 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) |  |  | 50,515 | 4,497 |
| 31.05 Health \& Physical Education/Fitness |  |  |  |  |
| Professor | 1 | 69,543 | 89,338 | 41,477 |
| Associate Professor | 3 | 67,087 | 71,543 | 13,197 |
| Assistant Professor (excl New) | 4 | 59,262 | 61,910 | 11,793 |
| Assistant Professor (incl New) | 4 | 59,262 | 61,262 | 11,779 |
| New Assistant Professor |  |  | 61,040 | 13,049 |
| Instructor (or Scientist if NT Research) |  |  | 51,944 | 11,405 |
| [38.] PHILOSOPHY AND RELIGIOUS STUDIES |  |  |  |  |
| 38.01 Philosophy |  |  |  |  |
| Professor |  |  | 69,759 | 17,305 |
| Associate Professor |  |  | 64,757 | 15,762 |
| Assistant Professor (excl New) |  |  | 54,680 | 14,661 |
| Assistant Professor (incl New) |  |  | 54,402 | 13,831 |
| New Assistant Professor |  |  | 51,754 | 6,794 |
| Instructor (or Scientist if NT Research) | 4 | 44,492 | 46,294 | 8,102 |
| 38.02 Religion/Religious Studies |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  | 66,851 | 21,569 |
| Assistant Professor (excl New) |  |  | 60,357 | 12,532 |
| Assistant Professor (incl New) |  |  | 59,723 | 11,564 |
| New Assistant Professor |  |  | 58,150 | 8,074 |
| Instructor (or Scientist if NT Research) | 2 | 41,883 | 52,832 | 8,587 |
| [40.] PHYSICAL SCIENCES |  |  |  |  |
| 40.05 Chemistry |  |  |  |  |
| Professor |  |  | 81,913 | 24,652 |
| Associate Professor |  |  | 69,206 | 16,978 |
| Assistant Professor (excl New) |  |  | 58,607 | 9,626 |
| Assistant Professor (incl New) |  |  | 60,159 | 10,744 |
| New Assistant Professor |  |  | 64,656 | 13,900 |
| Instructor (or Scientist if NT Research) | 6 | 39,170 | 53,680 | 9,670 |
| 40.08 Physics |  |  |  |  |
| Professor |  |  | 75,838 | 28,431 |
| Associate Professor |  |  | 66,779 | 12,636 |
| Assistant Professor (excl New) |  |  | 59,511 | 12,965 |
| Assistant Professor (incl New) |  |  | 59,890 | 14,400 |
| New Assistant Professor |  |  | 60,123 | 17,256 |
| Instructor (or Scientist if NT Research) | 1 | 39,140 | 54,507 | 12,229 |
| [42.] PSYCHOLOGY |  |  |  |  |
| 42.01 General |  |  |  |  |
| Professor |  |  | 96,642 | 42,265 |
| Associate Professor |  |  | 72,522 | 14,811 |
| Assistant Professor (excl New) |  |  | 62,147 | 14,487 |
| Assistant Professor (incl New) |  |  | 61,715 | 14,322 |
| New Assistant Professor |  |  | 60,857 | 13,419 |


| Instructor (or Scientist if NT Research) | 3 | 43,066 | 54,816 | 12,532 |
| :---: | :---: | :---: | :---: | :---: |
| [44.] PUBLIC ADMINISTRATION AND SOCIAL SERVICE PROFESSIONS |  |  |  |  |
| 44.07 Social Work |  |  |  |  |
| Professor |  |  | 80,239 | 23,011 |
| Associate Professor |  |  | 75,908 | 15,190 |
| Assistant Professor (excl New) | 2 | 53,623 | 61,834 | 15,213 |
| Assistant Professor (incl New) | 2 | 53,623 | 61,736 | 14,771 |
| New Assistant Professor |  |  | 60,216 | 10,676 |
| Instructor (or Scientist if NT Research) |  |  | 54,746 | 7,375 |
| [45.] SOCIAL SCIENCES |  |  |  |  |
| 45.02 Anthropology |  |  |  |  |
| Professor |  |  | 68,191 | 20,940 |
| Associate Professor |  |  | 60,192 | 10,195 |
| Assistant Professor (excl New) |  |  | 59,104 | 12,272 |
| Assistant Professor (incl New) |  |  | 56,770 | 11,417 |
| New Assistant Professor |  |  | 56,109 | 11,002 |
| Instructor (or Scientist if NT Research) | 2 | 50,878 | 50,435 | 10,451 |
| 45.07 Geography \& Cartography |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  | 68,445 | 11,158 |
| Assistant Professor (excl New) |  |  | 53,714 | 8,144 |
| Assistant Professor (incl New) |  |  | 54,087 | 8,055 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 3 | 53,858 | 52,737 | 7,224 |
| 45.10 Political Science \& Government |  |  |  |  |
| Professor |  |  | 76,802 | 24,232 |
| Associate Professor |  |  | 77,321 | 32,493 |
| Assistant Professor (excl New) |  |  | 57,507 | 16,913 |
| Assistant Professor (incl New) |  |  | 57,617 | 15,881 |
| New Assistant Professor |  |  | 64,348 | 17,357 |
| Instructor (or Scientist if NT Research) | 2 | 46,053 | 51,001 | 9,601 |
| 45.11 Sociology |  |  |  |  |
| Professor |  |  | 83,286 | 30,946 |
| Associate Professor |  |  | 66,421 | 16,563 |
| Assistant Professor (excl New) |  |  | 58,798 | 13,987 |
| Assistant Professor (incl New) |  |  | 57,868 | 13,842 |
| New Assistant Professor |  |  | 64,184 | 19,648 |
| Instructor (or Scientist if NT Research) | 4 | 36,718 | 46,891 | 8,661 |
| [50.] VISUAL AND PERFORMING ARTS |  |  |  |  |
| 50.04 Design \& Applied Arts |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  | 75,426 | 13,299 |
| Assistant Professor (excl New) | 1 | 59,987 | 61,128 | 8,590 |
| Assistant Professor (incl New) | 1 | 59,987 | 60,815 | 8,182 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 4 | 52,709 | 58,143 | 17,268 |
| 50.05 Dramatic/Theatre Arts \& Stagecraft |  |  |  |  |


| Professor |  |  | 89,989 | 30,082 |
| :---: | :---: | :---: | :---: | :---: |
| Associate Professor |  |  | 64,025 | 13,655 |
| Assistant Professor (excl New) |  |  | 57,190 | 12,793 |
| Assistant Professor (incl New) |  |  | 56,548 | 12,187 |
| New Assistant Professor |  |  | 55,128 | 8,730 |
| Instructor (or Scientist if NT Research) 5 |  | 46,765 | 49,000 | 9,072 |
| 50.07 Fine \& Studio Art |  |  |  |  |
| Professor |  |  | 81,952 | 35,994 |
| Associate Professor |  |  | 67,661 | 15,430 |
| Assistant Professor (excl New) |  |  | 54,015 | 13,154 |
| Assistant Professor (incl New) |  |  | 53,283 | 11,663 |
| New Assistant Professor |  |  | 52,761 | 11,400 |
| Instructor (or Scientist if NT Research) | 6 | 43,362 | 48,335 | 8,671 |
| 50.09 Music |  |  |  |  |
| Professor |  |  | 85,901 | 21,439 |
| Associate Professor |  |  | 67,160 | 12,691 |
| Assistant Professor (excl New) |  |  | 54,942 | 11,042 |
| Assistant Professor (incl New) |  |  | 54,557 | 10,401 |
| New Assistant Professor |  |  | 53,354 | 9,286 |
| Instructor (or Scientist if NT Research) 6 |  | 53,732 | 50,617 | 13,144 |
| [51.] HEALTH PROFESSIONS AND RELATED PROGRAMS |  |  |  |  |
| 51.02 Communication Disorders Sci \& Srvcs |  |  |  |  |
| Professor | 2 | 68,112 | 77,872 | 13,347 |
| Associate Professor | 3 | 53,775 | 70,277 | 9,824 |
| Assistant Professor (excl New) |  |  | 62,970 | 8,284 |
| Assistant Professor (incl New) | 1 | 44,264 | 61,672 | 8,856 |
| New Assistant Professor | 1 | 44,264 | 57,065 | 8,260 |
| Instructor (or Scientist if NT Research) | 1 | 48,750 | 56,950 | 10,162 |
| 51.22 Public Health |  |  |  |  |
| Professor | 1 | 69,530 | 145,450 | 48,253 |
| Associate Professor |  |  | 98,083 | 25,060 |
| Assistant Professor (excl New) | 3 | 48,548 | 74,412 | 17,011 |
| Assistant Professor (incl New) | 5 | 50,169 | 73,338 | 17,265 |
| New Assistant Professor | 2 | 52,600 | 73,611 | 17,769 |
| Instructor (or Scientist if NT Research) | 1 | 34,137 | 57,331 | 13,245 |
| 51.38 Reg Nursing, Nursing Admin, Nursing Rsrch and Clinical Nursing |  |  |  |  |
| Professor |  |  | 102,003 | 28,928 |
| Associate Professor |  |  | 87,542 | 18,193 |
| Assistant Professor (excl New) |  |  | 74,939 | 12,921 |
| Assistant Professor (incl New) |  |  | 74,072 | 12,906 |
| New Assistant Professor |  |  | 76,091 | 13,929 |
| Instructor (or Scientist if NT Research) | 26 | 64,365 | 64,313 | 9,787 |
| [52.] BUSINESS, MANAGEMENT, MARKETING, AND RELATED SUPPORT SERVICES |  |  |  |  |
| 52.02 Admin, Mgt \& Operations |  |  |  |  |
| Professor |  |  | 114,765 | 30,452 |
| Associate Professor |  |  | 103,098 | 31,193 |
| Assistant Professor (excl New) |  |  | 87,672 | 22,411 |


| Assistant Professor (incl New) |  |  | 86,964 | 22,656 |
| :---: | :---: | :---: | :---: | :---: |
| New Assistant Professor |  |  | 95,705 | 23,192 |
| Instructor (or Scientist if NT Research) | 10 | 56,209 | 70,029 | 22,750 |
| 52.03 Accounting \& Related Srvcs |  |  |  |  |
| Professor |  |  | 120,098 | 37,848 |
| Associate Professor |  |  | 113,953 | 33,983 |
| Assistant Professor (excl New) |  |  | 94,254 | 31,309 |
| Assistant Professor (incl New) |  |  | 93,098 | 30,338 |
| New Assistant Professor |  |  | 102,392 | 36,510 |
| Instructor (or Scientist if NT Research) | 3 | 72,641 | 75,738 | 18,826 |
| 52.06 Managerial Economics |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  |  |  |
| Assistant Professor (excl New) |  |  | 76,708 | 11,764 |
| Assistant Professor (incl New) |  |  | 74,665 | 10,947 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 1 | 89,953 | 66,674 | 13,488 |
| 52.09 Hospitality Administration/Mgt |  |  |  |  |
| Professor |  |  |  |  |
| Associate Professor |  |  |  |  |
| Assistant Professor (excl New) |  |  | 69,476 | 13,812 |
| Assistant Professor (incl New) |  |  | 68,843 | 13,192 |
| New Assistant Professor |  |  |  |  |
| Instructor (or Scientist if NT Research) | 5 | 60,381 | 60,194 | 9,886 |
| [54.] HISTORY GENERAL |  |  |  |  |
| 54.01 History |  |  |  |  |
| Professor |  |  | 91,522 | 28,144 |
| Associate Professor |  |  | 64,686 | 12,695 |
| Assistant Professor (excl New) |  |  | 55,787 | 10,834 |
| Assistant Professor (incl New) |  |  | 54,320 | 11,149 |
| New Assistant Professor |  |  | 49,587 | 12,004 |
| Instructor (or Scientist if NT Research) | 1 | 36,025 | 48,121 | 11,009 |

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less than 5 (too few data) or, if weighted statistics are selected, when one institution's data comprise ms

| B. Comparison Group Statistics (Based on Average Salaries*) |  |  |  |  | A's Avg. as \% of B's |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Median | Minimum | Maximum | NP | NI | Average | Med | 10 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 5 | 4 |  |  |  |
| 70,700 | 56,872 | 87,643 | 11 | 6 |  |  | 59,419 |
| 65,122 | 44,366 | 80,413 | 28 | 18 |  |  | 48,957 |
| 61,314 | 44,366 | 80,413 | 31 | 20 |  |  | 46,370 |
|  |  |  | 3 | 3 |  |  |  |
| 46,400 | 23,100 | 72,780 | 75 | 33 | 81.5 | 84.1 | 39,111 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 80,740 | 46,100 | 154,914 | 36 | 18 |  |  | 52,683 |
| 60,510 | 39,249 | 118,435 | 51 | 28 |  |  | 47,372 |
| 54,992 | 30,567 | 111,922 | 114 | 48 |  |  | 43,212 |
| 54,434 | 30,567 | 111,922 | 140 | 54 |  |  | 44,598 |
| 52,500 | 40,000 | 91,037 | 26 | 13 |  |  | 45,345 |
| 47,267 | 24,000 | 72,991 | 491 | 83 | 87.3 | 89.2 | 36,605 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 101,500 | 66,108 | 135,212 | 19 | 9 |  |  | 81,334 |
| 75,999 | 20,200 | 118,286 | 25 | 10 |  |  | 66,807 |
| 87,800 | 59,526 | 101,110 | 24 | 13 |  |  | 60,289 |
| 84,360 | 59,526 | 101,110 | 32 | 14 |  |  | 60,434 |
| 70,035 | 61,813 | 100,000 | 8 | 5 |  |  | 63,264 |


| 66,205 | 49,200 | 85,147 | 149 | 40 | 96.9 | 96 | 52,656 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 2 | 1 |  |  |  |
|  |  |  | 2 | 1 |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 6 | 3 |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 88,540 | 56,935 | 107,238 | 8 | 6 |  |  | 61,882 |
| 68,796 | 53,326 | 90,000 | 37 | 13 |  |  | 61,049 |
| 59,880 | 45,900 | 95,685 | 89 | 24 |  |  | 49,860 |
| 59,760 | 45,900 | 95,685 | 101 | 25 |  |  | 49,252 |
|  |  |  | 12 | 4 |  |  |  |
| 50,985 | 40,800 | 72,909 | 144 | 35 | 106.2 | 110.4 | 45,979 |
|  |  |  |  |  |  |  |  |
| 88,892 | 54,112 | 166,217 | 20 | 11 |  |  | 65,306 |
| 74,260 | 59,839 | 98,600 | 48 | 22 |  |  | 62,429 |
| 60,833 | 46,904 | 101,900 | 92 | 37 |  |  | 51,962 |
| 60,000 | 46,904 | 96,941 | 105 | 42 |  |  | 52,644 |
| 58,500 | 48,000 | 82,666 | 13 | 11 |  |  | 53,010 |
| 55,423 | 38,254 | 94,255 | 67 | 33 | 125.2 | 131.3 | 41,956 |
|  |  |  |  |  |  |  |  |
|  |  |  | 1 | 1 |  |  |  |
|  |  |  | 15 | 4 |  |  |  |
|  |  |  | 3 | 2 |  |  |  |
|  |  |  | 4 | 3 |  |  |  |
|  |  |  | 1 | 1 |  |  |  |
|  |  |  | 3 | 3 |  |  |  |
|  |  |  |  |  |  |  |  |
| 75,990 | 72,148 | 100,241 | 6 | 5 |  |  | 72,702 |
| 68,414 | 57,099 | 81,520 | 35 | 11 |  |  | 59,434 |
| 60,392 | 49,500 | 73,186 | 52 | 24 |  |  | 51,775 |
| 59,264 | 49,500 | 74,093 | 65 | 27 |  |  | 51,524 |
| 54,135 | 45,000 | 75,000 | 13 | 7 |  |  | 48,927 |
| 52,872 | 40,700 | 66,815 | 99 | 32 | 119 | 119.4 | 43,800 |
|  |  |  |  |  |  |  |  |
| 66,589 | 52,000 | 101,700 | 6 | 5 |  |  | 54,038 |
| 78,301 | 49,554 | 118,435 | 15 | 9 |  |  | 59,605 |
| 60,140 | 45,000 | 81,080 | 44 | 20 |  |  | 49,454 |
| 59,365 | 45,000 | 81,080 | 50 | 21 |  |  | 49,938 |
| 56,000 | 49,180 | 65,000 | 6 | 5 |  |  | 51,508 |
| 53,659 | 18,889 | 82,154 | 45 | 20 | 155.1 | 153.1 | 42,819 |
|  |  |  |  |  |  |  |  |
|  |  |  | 4 | 3 |  |  |  |
| 69,339 | 59,095 | 88,959 | 14 | 6 |  |  | 59,938 |


| 66,071 | 51,765 | 72,700 | 16 | 6 | 81.3 | 78.3 | 52,709 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 66,071 | 51,765 | 72,700 | 16 | 6 | 81.3 | 78.3 | 52,709 |
|  |  |  |  |  |  |  |  |
| 56,125 | 29,784 | 128,840 | 13 | 7 |  |  | 43,129 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 58,352 | 43,665 | 122,674 | 28 | 12 |  |  | 49,975 |
| 53,693 | 38,000 | 106,384 | 69 | 21 |  |  | 43,956 |
| 50,188 | 38,143 | 93,361 | 110 | 28 |  |  | 43,051 |
| 49,000 | 34,356 | 92,586 | 139 | 31 |  |  | 41,603 |
| 53,805 | 34,356 | 91,037 | 29 | 11 |  |  | 43,415 |
| 44,617 | 28,158 | 70,293 | 594 | 66 | 87.6 | 89.5 | 36,997 |
|  |  |  |  |  |  |  |  |
|  |  |  | 3 | 2 |  |  |  |
|  |  |  | 2 | 2 |  |  |  |
| 58,959 | 29,520 | 70,443 | 14 | 9 |  |  | 39,907 |
| 58,959 | 29,520 | 70,443 | 17 | 9 |  |  | 39,907 |
|  |  |  | 3 | 2 |  |  |  |
| 53,449 | 38,000 | 61,071 | 41 | 18 | 80.5 | 77.2 | 42,916 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 3 | 3 |  |  |  |
| 65,650 | 61,250 | 72,165 | 6 | 5 | 91.7 | 93.3 | 62,337 |
| 63,529 | 48,475 | 79,540 | 19 | 9 | 78.7 | 76.3 | 50,191 |
| 63,529 | 46,738 | 79,540 | 22 | 9 | 76.2 | 73.6 | 49,844 |
|  |  |  | 3 | 2 |  |  |  |
| 48,984 | 33,670 | 75,447 | 81 | 26 | 97.8 | 100.5 | 41,982 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 1 | 1 |  |  |  |
|  |  |  | 1 | 1 |  |  |  |
|  |  |  | 1 | 1 |  |  |  |
|  |  |  |  |  |  |  |  |
| 55,995 | 46,239 | 65,000 | 15 | 9 | 99.8 | 99.6 | 50,802 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 66,031 | 41,625 | 159,258 | 95 | 26 |  |  | 47,128 |
| 62,810 | 31,836 | 109,003 | 107 | 29 |  |  | 42,968 |
| 50,972 | 30,055 | 90,232 | 194 | 55 |  |  | 41,617 |
| 50,897 | 30,055 | 82,698 | 246 | 59 |  |  | 41,696 |
| 49,500 | 37,000 | 78,861 | 52 | 14 |  |  | 42,032 |
| 44,257 | 26,416 | 85,513 | 1361 | 97 | 86.1 | 89.5 | 36,006 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 79,725 | 49,536 | 179,960 | 20 | 14 |  |  | 53,228 |
| 69,290 | 48,978 | 112,431 | 26 | 13 |  |  | 54,158 |
| 55,485 | 38,435 | 76,492 | 79 | 22 |  |  | 43,600 |


| 55,399 | 39,686 | 76,492 | 87 | 23 |  |  | 42,293 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 8 | 3 |  |  |  |
| 48,082 | 29,280 | 75,599 | 207 | 35 | 83.1 | 85.7 | 40,383 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 4 | 3 |  |  |  |
| 52,747 | 44,050 | 89,342 | 12 | 5 |  |  | 46,270 |
| 41,508 | 33,874 | 54,537 | 18 | 7 |  |  | 38,150 |
| 43,533 | 33,874 | 54,629 | 21 | 7 |  |  | 38,294 |
|  |  |  | 3 | 2 |  |  |  |
| 59,116 | 36,412 | 84,343 | 62 | 12 | 109.1 | 105.7 | 40,297 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 84,101 | 47,792 | 140,730 | 58 | 16 |  |  | 59,931 |
| 69,598 | 41,311 | 99,408 | 92 | 38 |  |  | 53,649 |
| 58,299 | 36,913 | 104,221 | 198 | 63 |  |  | 46,123 |
| 58,299 | 36,913 | 104,221 | 243 | 71 |  |  | 46,122 |
| 57,100 | 40,900 | 96,020 | 45 | 23 |  |  | 46,132 |
| 50,733 | 24,360 | 95,685 | 446 | 95 | 84.6 | 87.9 | 43,029 |
|  |  |  |  |  |  |  |  |
|  |  |  | 4 | 3 |  |  |  |
| 90,151 | 55,249 | 186,960 | 7 | 6 | 54.4 | 61.3 | 65,286 |
|  |  |  | 12 | 4 |  |  |  |
| 74,371 | 63,842 | 91,433 | 13 | 5 |  |  | 64,445 |
|  |  |  | 1 | 1 |  |  |  |
|  |  |  | 2 | 1 |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 76,230 | 46,817 | 155,754 | 47 | 19 |  |  | 55,500 |
| 61,573 | 40,000 | 100,291 | 68 | 24 |  |  | 46,664 |
| 56,012 | 31,636 | 102,382 | 230 | 59 |  |  | 45,340 |
| 56,025 | 31,636 | 97,222 | 319 | 67 |  |  | 45,223 |
| 62,500 | 40,000 | 101,191 | 89 | 27 |  |  | 44,453 |
| 48,939 | 26,819 | 95,685 | 883 | 111 | 88.8 | 92.9 | 40,062 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 5 | 2 |  |  |  |
|  |  |  | 5 | 3 |  |  |  |
| 62,406 | 50,306 | 73,341 | 8 | 6 | 79.8 | 80.6 | 55,153 |
|  |  |  | 3 | 3 |  |  |  |
| 57,168 | 51,126 | 77,734 | 8 | 6 |  |  | 52,135 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 3 | 2 |  |  |  |
|  |  |  | 4 | 3 |  |  |  |



| 52,886 | 27,733 | 89,665 | 273 | 76 | 78.6 | 81.4 | 41,594 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 79,316 | 50,000 | 131,107 | 20 | 8 |  |  | 55,523 |
| 72,729 | 43,291 | 113,473 | 67 | 28 |  |  | 58,854 |
| 57,359 | 38,531 | 131,482 | 133 | 44 | 86.7 | 93.5 | 49,519 |
| 58,860 | 38,531 | 131,482 | 150 | 47 | 86.9 | 91.1 | 48,602 |
| 59,498 | 44,000 | 79,365 | 17 | 10 |  |  | 45,636 |
| 54,671 | 40,500 | 79,647 | 178 | 49 |  |  | 45,703 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 58,707 | 46,421 | 105,556 | 17 | 7 |  |  | 50,730 |
| 59,158 | 47,000 | 81,093 | 15 | 9 |  |  | 47,800 |
| 55,331 | 41,000 | 86,116 | 32 | 18 |  |  | 45,442 |
| 55,000 | 40,000 | 86,116 | 49 | 25 |  |  | 45,030 |
| 53,500 | 40,000 | 79,170 | 17 | 11 |  |  | 45,000 |
| 49,480 | 34,999 | 83,647 | 81 | 39 | 100.9 | 102.8 | 39,279 |
|  |  |  |  |  |  |  |  |
|  |  |  | 4 | 2 |  |  |  |
| 67,879 | 51,764 | 89,421 | 14 | 12 |  |  | 55,585 |
| 51,510 | 43,841 | 67,704 | 19 | 13 |  |  | 44,698 |
| 51,755 | 43,841 | 67,704 | 22 | 14 |  |  | 44,986 |
|  |  |  | 3 | 3 |  |  |  |
| 51,749 | 41,326 | 67,488 | 69 | 29 | 102.1 | 104.1 | 44,574 |
|  |  |  |  |  |  |  |  |
| 75,248 | 43,011 | 115,876 | 19 | 9 |  |  | 44,284 |
| 64,137 | 42,750 | 162,590 | 31 | 14 |  |  | 51,617 |
| 54,075 | 23,704 | 102,058 | 58 | 29 |  |  | 41,620 |
| 54,075 | 23,704 | 101,227 | 81 | 37 |  |  | 42,956 |
| 62,000 | 42,500 | 99,400 | 23 | 14 |  |  | 44,850 |
| 51,265 | 20,720 | 72,410 | 164 | 59 | 90.3 | 89.8 | 40,636 |
|  |  |  |  |  |  |  |  |
| 79,780 | 44,972 | 152,276 | 24 | 10 |  |  | 52,972 |
| 65,635 | 32,500 | 105,503 | 37 | 20 |  |  | 46,701 |
| 55,596 | 36,000 | 95,685 | 60 | 35 |  |  | 43,529 |
| 55,596 | 36,000 | 95,139 | 76 | 39 |  |  | 42,551 |
| 64,784 | 36,992 | 96,250 | 16 | 8 |  |  | 41,067 |
| 46,237 | 21,213 | 72,047 | 188 | 65 | 78.3 | 79.4 | 37,014 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | 6 | 3 |  |  |  |
| 72,366 | 61,281 | 101,373 | 24 | 12 |  |  | 62,568 |
| 59,987 | 46,080 | 78,720 | 58 | 11 | 98.1 | 100 | 52,675 |
| 59,994 | 46,080 | 78,056 | 76 | 12 | 98.6 | 100 | 52,556 |
|  |  |  | 18 | 4 |  |  |  |
| 55,414 | 36,920 | 123,614 | 57 | 20 | 90.7 | 95.1 | 46,228 |
|  |  |  |  |  |  |  |  |


| 83,428 | 61,941 | 174,791 | 14 | 10 |  |  | 62,081 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62,293 | 47,452 | 100,366 | 28 | 16 |  |  | 48,427 |
| 56,224 | 30,441 | 88,776 | 66 | 33 |  |  | 44,781 |
| 54,050 | 30,441 | 88,776 | 85 | 39 |  |  | 44,273 |
| 55,000 | 40,900 | 69,000 | 19 | 14 |  |  | 43,922 |
| 46,855 | 27,880 | 77,354 | 200 | 60 | 95.4 | 99.8 | 40,213 |
|  |  |  |  |  |  |  |  |
| 81,808 | 35,868 | 190,000 | 41 | 18 |  |  | 44,657 |
| 65,980 | 42,410 | 107,522 | 29 | 17 |  |  | 50,502 |
| 53,566 | 22,168 | 95,685 | 99 | 38 |  |  | 42,456 |
| 53,566 | 22,168 | 89,176 | 130 | 46 |  |  | 42,445 |
| 51,000 | 27,000 | 82,666 | 31 | 20 |  |  | 44,500 |
| 46,685 | 27,539 | 73,983 | 257 | 68 | 89.7 | 92.9 | 40,504 |
|  |  |  |  |  |  |  |  |
| 86,324 | 42,143 | 156,057 | 57 | 24 |  |  | 66,053 |
| 67,056 | 44,690 | 100,570 | 106 | 35 |  |  | 53,232 |
| 53,826 | 28,564 | 84,211 | 191 | 56 |  |  | 42,847 |
| 53,653 | 28,564 | 84,211 | 230 | 63 |  |  | 42,878 |
| 51,000 | 40,000 | 85,357 | 39 | 22 |  |  | 44,460 |
| 48,089 | 25,511 | 131,754 | 407 | 75 | 106.2 | 111.7 | 40,602 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 74,158 | 65,160 | 110,707 | 20 | 10 | 87.5 | 91.8 | 66,287 |
| 71,141 | 53,775 | 89,611 | 47 | 20 | 76.5 | 75.6 | 57,902 |
| 63,095 | 47,452 | 79,805 | 102 | 34 |  |  | 51,997 |
| 62,609 | 44,264 | 79,805 | 120 | 39 | 71.8 | 70.7 | 50,842 |
| 56,430 | 44,264 | 70,000 | 18 | 9 | 77.6 | 78.4 | 48,481 |
| 57,375 | 24,372 | 79,686 | 204 | 47 | 85.6 | 85 | 46,864 |
|  |  |  |  |  |  |  |  |
| 153,169 | 69,530 | 202,640 | 23 | 14 | 47.8 | 45.4 | 75,905 |
| 89,972 | 69,351 | 181,792 | 61 | 22 |  |  | 74,409 |
| 73,307 | 43,506 | 114,245 | 131 | 27 | 65.2 | 66.2 | 51,350 |
| 73,305 | 43,506 | 114,245 | 152 | 28 | 68.4 | 68.4 | 50,859 |
| 73,833 | 48,210 | 100,000 | 21 | 9 | 71.5 | 71.2 | 51,722 |
| 56,069 | 34,137 | 88,012 | 110 | 32 | 59.5 | 60.9 | 42,077 |
|  |  |  |  |  |  |  |  |
| 92,833 | 57,117 | 183,732 | 104 | 36 |  |  | 75,587 |
| 88,049 | 52,593 | 144,340 | 290 | 53 |  |  | 68,500 |
| 73,790 | 51,477 | 122,509 | 997 | 84 |  |  | 60,978 |
| 72,405 | 51,477 | 122,509 | 1108 | 88 |  |  | 60,357 |
| 75,500 | 56,181 | 115,000 | 111 | 36 |  |  | 59,852 |
| 63,860 | 41,928 | 99,640 | 911 | 73 | 100.1 | 100.8 | 54,986 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 112,200 | 55,601 | 172,955 | 53 | 27 |  |  | 74,472 |
| 101,033 | 55,131 | 182,700 | 64 | 34 |  |  | 66,299 |
| 85,341 | 48,960 | 148,000 | 160 | 50 |  |  | 60,621 |


| 84,448 | 48,960 | 148,000 | 199 | 57 |  |  | 60,249 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 94,485 | 59,029 | 142,500 | 39 | 18 |  |  | 65,534 |
| 65,102 | 30,375 | 172,546 | 397 | 87 | 80.3 | 86.3 | 48,949 |
|  |  |  |  |  |  |  |  |
| 116,320 | 56,330 | 204,167 | 40 | 22 |  |  | 71,871 |
| 112,811 | 50,795 | 170,900 | 56 | 25 |  |  | 71,192 |
| 89,301 | 35,066 | 185,000 | 70 | 41 |  |  | 62,670 |
| 87,899 | 35,066 | 185,000 | 94 | 47 |  |  | 59,994 |
| 90,000 | 55,000 | 185,000 | 24 | 14 |  |  | 61,685 |
| 72,414 | 32,000 | 135,000 | 318 | 88 | 95.9 | 100.3 | 54,014 |
|  |  |  |  |  |  |  |  |
|  |  |  | 3 | 2 |  |  |  |
|  |  |  | 3 | 3 |  |  |  |
| 81,393 | 57,805 | 90,000 | 13 | 5 |  |  | 62,258 |
| 70,000 | 57,805 | 90,000 | 18 | 9 |  |  | 61,961 |
|  |  |  | 5 | 4 |  |  |  |
| 66,075 | 40,175 | 90,591 | 67 | 28 | 134.9 | 136.1 | 49,800 |
|  |  |  |  |  |  |  |  |
|  |  |  | 1 | 1 |  |  |  |
|  |  |  | 5 | 4 |  |  |  |
| 74,987 | 45,698 | 85,526 | 22 | 10 |  |  | 51,986 |
| 73,600 | 45,698 | 85,526 | 24 | 11 |  |  | 52,685 |
|  |  |  | 2 | 2 |  |  |  |
| 59,441 | 45,900 | 79,308 | 68 | 20 | 100.3 | 101.6 | 47,411 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 86,640 | 41,500 | 170,000 | 27 | 16 |  |  | 67,002 |
| 62,994 | 33,241 | 92,679 | 39 | 24 |  |  | 52,055 |
| 55,993 | 25,291 | 86,117 | 64 | 32 |  |  | 45,532 |
| 53,957 | 25,291 | 86,117 | 74 | 37 |  |  | 42,081 |
| 46,250 | 34,842 | 75,500 | 10 | 8 |  |  | 39,433 |
| 46,955 | 18,000 | 75,200 | 203 | 70 | 74.9 | 76.7 | 36,178 |

כre than $25 \%$ of the total (unbalanced data).

| Additional Percentiles |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 20 | 30 | 40 | 60 | 70 | 80 | 90 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 61,965 | 65,433 | 68,900 | 72,500 | 73,434 | 74,368 | 81,006 |
| 50,910 | 54,689 | 58,021 | 68,148 | 71,029 | 73,240 | 75,561 |
| 49,800 | 51,262 | 56,501 | 66,592 | 69,504 | 73,147 | 74,480 |
|  |  |  |  |  |  |  |
| 41,394 | 44,018 | 45,515 | 48,280 | 51,099 | 53,710 | 57,182 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 58,929 | 64,527 | 75,889 | 86,000 | 92,668 | 96,652 | 123,347 |
| 53,161 | 56,925 | 59,988 | 66,808 | 72,416 | 85,462 | 93,361 |
| 47,716 | 51,118 | 52,000 | 58,282 | 60,674 | 68,680 | 78,456 |
| 47,681 | 51,040 | 52,015 | 58,096 | 60,494 | 68,467 | 76,075 |
| 47,239 | 50,102 | 52,054 | 54,400 | 63,406 | 69,406 | 75,134 |
| 42,273 | 44,617 | 46,244 | 49,015 | 51,414 | 55,565 | 60,536 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 85,658 | 87,579 | 92,254 | 109,513 | 119,112 | 127,497 | 133,026 |
| 72,954 | 74,572 | 75,379 | 79,719 | 84,680 | 89,003 | 106,709 |
| 64,280 | 71,087 | 79,820 | 88,062 | 88,592 | 95,059 | 99,845 |
| 64,353 | 71,646 | 81,806 | 87,440 | 88,014 | 88,592 | 96,333 |
| 64,715 | 66,359 | 68,197 | 76,421 | 82,807 | 88,800 | 94,400 |


| 54,446 | 59,549 | 62,931 | 67,793 | 72,926 | 74,665 | 77,880 |
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| 66,828 | 74,955 | 83,082 | 93,998 | 98,667 | 103,336 | 105,287 |
| 63,498 | 65,155 | 67,398 | 70,169 | 75,133 | 76,969 | 85,264 |
| 54,182 | 55,781 | 57,551 | 62,649 | 65,764 | 67,297 | 69,676 |
| 52,965 | 55,174 | 57,049 | 61,364 | 65,743 | 67,324 | 69,416 |
|  |  |  |  |  |  |  |
| 47,866 | 48,599 | 50,350 | 53,483 | 55,898 | 56,760 | 63,328 |
|  |  |  |  |  |  |  |
| 83,000 | 87,171 | 87,421 | 103,735 | 115,595 | 137,408 | 146,306 |
| 63,932 | 66,579 | 71,428 | 76,767 | 79,169 | 89,521 | 92,136 |
| 55,218 | 57,588 | 59,348 | 63,618 | 67,819 | 74,123 | 83,491 |
| 55,162 | 57,358 | 58,990 | 62,404 | 67,101 | 72,175 | 80,252 |
| 55,000 | 55,491 | 57,000 | 60,000 | 64,000 | 68,000 | 74,241 |
| 49,375 | 50,800 | 52,226 | 55,865 | 60,000 | 69,677 | 79,687 |
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| 73,257 | 74,025 | 75,008 | 85,674 | 95,358 | 100,208 | 100,225 |
| 61,501 | 62,938 | 64,164 | 69,492 | 69,643 | 70,124 | 72,643 |
| 53,979 | 55,646 | 58,991 | 62,070 | 64,352 | 67,480 | 70,879 |
| 52,528 | 54,659 | 56,702 | 60,864 | 62,203 | 66,346 | 70,041 |
| 51,636 | 51,909 | 52,854 | 54,527 | 55,831 | 58,958 | 66,000 |
| 47,220 | 48,196 | 50,927 | 56,125 | 57,484 | 58,022 | 61,058 |
|  |  |  |  |  |  |  |
| 56,077 | 58,995 | 62,792 | 67,953 | 69,318 | 76,340 | 89,020 |
| 70,750 | 77,064 | 77,983 | 82,460 | 84,820 | 97,936 | 116,720 |
| 54,034 | 56,427 | 57,861 | 61,510 | 63,283 | 68,696 | 75,205 |
| 54,149 | 55,999 | 57,692 | 61,002 | 62,760 | 66,400 | 74,931 |
| 53,836 | 55,200 | 55,600 | 57,600 | 59,200 | 61,000 | 63,000 |
| 47,136 | 52,161 | 52,965 | 54,400 | 57,284 | 59,468 | 60,091 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 60,781 | 64,729 | 68,677 | 70,000 | 79,267 | 88,533 | 88,746 |


| 53,653 | 58,933 | 64,212 | 67,929 | 69,796 | 71,663 | 72,182 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 53,653 | 58,933 | 64,212 | 67,929 | 69,796 | 71,663 | 72,182 |
| 52,360 | 53,363 | 54,668 | 56,650 | 57,925 | 60,699 | 88,510 |
|  |  |  |  |  |  |  |
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| 52,127 | 53,493 | 55,414 | 64,142 | 68,092 | 71,287 | 103,560 |
| 48,223 | 49,575 | 52,813 | 58,235 | 63,070 | 67,798 | 72,564 |
| 46,133 | 46,760 | 48,902 | 51,284 | 57,384 | 63,061 | 71,672 |
| 44,712 | 46,483 | 47,318 | 50,776 | 57,431 | 60,784 | 70,000 |
| 43,900 | 45,000 | 48,000 | 57,564 | 60,000 | 62,000 | 86,614 |
| 39,536 | 42,074 | 42,840 | 46,282 | 47,608 | 50,500 | 56,420 |
|  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |
| 45,419 | 48,458 | 51,872 | 59,650 | 63,255 | 67,370 | 70,177 |
| 45,419 | 48,458 | 51,872 | 59,650 | 63,255 | 67,001 | 69,439 |
|  |  |  |  |  |  |  |
| 45,588 | 49,084 | 49,914 | 54,483 | 54,932 | 56,072 | 57,726 |
|  |  |  |  |  |  |  |
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| 63,424 | 64,304 | 64,977 | 67,726 | 69,801 | 71,104 | 71,635 |
| 53,556 | 56,872 | 59,833 | 63,763 | 64,946 | 66,853 | 70,779 |
| 53,556 | 56,872 | 59,833 | 63,763 | 64,448 | 66,355 | 70,779 |
|  |  |  |  |  |  |  |
| 44,880 | 45,204 | 45,876 | 50,500 | 51,638 | 52,834 | 66,014 |
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| 53,267 | 54,793 | 55,805 | 56,970 | 57,240 | 58,087 | 60,465 |
|  |  |  |  |  |  |  |
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| 51,775 | 60,037 | 62,900 | 72,124 | 81,802 | 93,559 | 126,137 |
| 47,708 | 54,873 | 56,839 | 65,722 | 76,214 | 85,868 | 93,678 |
| 46,151 | 48,501 | 49,967 | 54,241 | 56,118 | 58,995 | 69,871 |
| 45,759 | 48,477 | 49,376 | 53,787 | 56,035 | 58,496 | 69,314 |
| 43,973 | 46,147 | 48,600 | 50,000 | 56,099 | 57,210 | 72,129 |
| 39,706 | 40,916 | 42,999 | 46,243 | 48,325 | 51,414 | 56,137 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 61,807 | 67,972 | 75,004 | 86,742 | 92,297 | 101,613 | 116,807 |
| 58,185 | 64,911 | 66,215 | 71,510 | 76,042 | 92,495 | 103,201 |
| 48,200 | 52,094 | 54,964 | 56,889 | 59,989 | 61,203 | 73,138 |


| 46,323 | 50,207 | 52,251 | 56,410 | 59,469 | 61,107 | 72,076 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 42,074 | 44,073 | 46,317 | 48,608 | 51,151 | 54,876 | 67,355 |
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|  |  |  |  |  |  |  |
| 48,490 | 50,229 | 51,488 | 56,339 | 59,930 | 67,249 | 78,296 |
| 41,048 | 41,192 | 41,347 | 43,149 | 45,076 | 47,573 | 50,858 |
| 41,294 | 41,454 | 42,318 | 43,959 | 45,076 | 47,573 | 50,895 |
|  |  |  |  |  |  |  |
| 46,511 | 50,853 | 55,941 | 62,038 | 62,766 | 63,403 | 68,508 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 68,596 | 69,140 | 74,600 | 89,856 | 92,165 | 103,065 | 123,012 |
| 56,693 | 63,335 | 67,631 | 73,558 | 77,249 | 83,842 | 94,708 |
| 50,246 | 54,922 | 55,429 | 60,171 | 63,365 | 65,504 | 76,526 |
| 49,585 | 53,605 | 55,069 | 60,000 | 63,355 | 68,020 | 76,509 |
| 48,786 | 52,466 | 54,422 | 62,500 | 67,236 | 73,000 | 77,837 |
| 44,777 | 47,366 | 49,490 | 52,056 | 54,996 | 60,614 | 64,967 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 75,322 | 76,168 | 77,014 | 103,287 | 107,422 | 111,556 | 149,258 |
|  |  |  |  |  |  |  |
| 65,048 | 67,154 | 70,763 | 75,982 | 77,593 | 81,005 | 86,219 |
|  |  |  |  |  |  |  |
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| 59,483 | 64,420 | 70,814 | 88,944 | 90,625 | 99,165 | 122,286 |
| 49,035 | 54,930 | 57,545 | 65,864 | 68,557 | 74,097 | 83,913 |
| 48,370 | 52,755 | 55,013 | 59,045 | 62,774 | 66,727 | 72,929 |
| 48,350 | 52,756 | 55,026 | 60,778 | 64,142 | 70,264 | 75,960 |
| 45,528 | 51,866 | 58,306 | 64,958 | 67,600 | 73,458 | 77,700 |
| 43,487 | 45,634 | 46,731 | 51,734 | 54,681 | 59,144 | 63,915 |
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| 60,000 | 60,906 | 61,812 | 63,000 | 66,500 | 70,000 | 71,671 |
|  |  |  |  |  |  |  |
| 53,144 | 54,760 | 56,375 | 57,960 | 63,840 | 69,720 | 73,727 |
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| 46,800 | 49,000 | 50,600 | 51,898 | 52,582 | 54,174 | 56,224 |
|  |  |  |  |  |  |  |
| 54,236 | 65,589 | 71,128 | 89,609 | 97,107 | 113,544 | 145,973 |
| 61,540 | 67,087 | 72,186 | 75,720 | 77,790 | 80,934 | 88,477 |
| 54,679 | 56,060 | 58,395 | 62,182 | 65,599 | 70,439 | 77,647 |
| 54,283 | 56,019 | 57,594 | 60,981 | 64,824 | 69,246 | 77,305 |
| 53,957 | 55,000 | 58,500 | 59,500 | 60,000 | 60,000 | 74,878 |
| 44,270 | 45,357 | 47,379 | 52,861 | 55,958 | 59,720 | 62,737 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 53,449 | 56,228 | 59,448 | 69,147 | 84,099 | 89,172 | 93,842 |
| 50,398 | 55,859 | 59,689 | 65,521 | 69,388 | 75,372 | 87,714 |
| 45,819 | 48,434 | 50,239 | 54,902 | 56,943 | 60,565 | 72,994 |
| 46,814 | 48,563 | 50,956 | 54,067 | 56,633 | 59,696 | 70,200 |
| 45,200 | 50,300 | 52,520 | 53,420 | 53,591 | 53,866 | 57,974 |
| 40,500 | 42,858 | 44,336 | 46,360 | 50,085 | 53,467 | 57,584 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 51,672 | 53,749 | 55,825 | 66,011 | 77,530 | 89,048 | 94,710 |
| 50,180 | 53,037 | 54,603 | 61,143 | 63,693 | 69,024 | 72,473 |
| 49,907 | 52,948 | 54,914 | 60,722 | 63,937 | 66,017 | 71,672 |
| 50,000 | 51,150 | 53,450 | 59,450 | 63,150 | 66,000 | 68,000 |
| 43,542 | 47,823 | 51,000 | 56,355 | 57,285 | 59,446 | 62,177 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 63,334 | 66,365 | 69,540 | 85,824 | 91,710 | 98,938 | 119,600 |
| 56,204 | 60,266 | 63,189 | 69,045 | 71,993 | 75,587 | 91,252 |
| 51,424 | 53,845 | 56,442 | 58,980 | 60,853 | 63,766 | 72,120 |
| 52,048 | 54,378 | 56,661 | 59,558 | 63,128 | 66,213 | 76,982 |
| 50,000 | 54,625 | 59,488 | 65,224 | 71,000 | 77,500 | 85,250 |
| 46,528 | 47,686 | 49,405 | 54,200 | 58,126 | 63,597 | 67,265 |
|  |  |  |  |  |  |  |
| 49,460 | 57,933 | 66,588 | 75,034 | 87,261 | 101,446 | 115,397 |
| 59,295 | 62,235 | 64,379 | 69,425 | 69,872 | 75,848 | 83,669 |
| 49,394 | 52,107 | 54,101 | 60,547 | 64,206 | 71,165 | 77,568 |
| 49,194 | 50,547 | 54,322 | 60,100 | 64,206 | 71,165 | 79,228 |
| 48,000 | 50,000 | 51,800 | 56,200 | 58,837 | 73,200 | 84,196 |
| 45,361 | 47,817 | 48,901 | 54,865 | 59,972 | 65,831 | 72,900 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 67,455 | 74,653 | 76,770 | 96,909 | 105,128 | 122,748 | 132,020 |
| 60,634 | 63,888 | 71,084 | 74,073 | 75,223 | 82,860 | 88,511 |
| 50,805 | 52,506 | 55,188 | 63,394 | 65,295 | 69,960 | 83,121 |
| 50,882 | 52,469 | 54,994 | 63,317 | 65,049 | 70,200 | 82,381 |
| 51,400 | 52,826 | 53,813 | 58,152 | 65,396 | 73,600 | 80,750 |


| 45,945 | 47,045 | 50,330 | 56,305 | 60,002 | 62,384 | 73,830 |
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| 63,174 | 71,354 | 73,126 | 85,025 | 85,114 | 86,881 | 100,968 |
| 64,297 | 68,665 | 70,155 | 76,640 | 82,148 | 86,743 | 93,729 |
| 52,531 | 54,178 | 55,353 | 59,897 | 67,791 | 70,423 | 74,829 |
| 52,749 | 54,756 | 56,189 | 61,239 | 65,851 | 69,940 | 73,979 |
| 51,804 | 56,678 | 58,648 | 60,870 | 63,138 | 67,307 | 75,437 |
| 49,110 | 50,998 | 52,251 | 55,716 | 56,885 | 60,622 | 63,385 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 53,852 | 54,599 | 56,392 | 61,645 | 69,803 | 88,401 | 98,982 |
| 52,796 | 56,076 | 56,792 | 59,773 | 61,475 | 66,243 | 73,697 |
| 49,647 | 51,418 | 54,901 | 60,355 | 63,247 | 67,472 | 75,712 |
| 48,462 | 51,260 | 52,900 | 55,264 | 59,907 | 64,230 | 70,587 |
| 46,725 | 52,000 | 52,000 | 55,000 | 58,469 | 65,000 | 70,333 |
| 43,348 | 45,162 | 46,191 | 50,702 | 53,150 | 55,032 | 64,470 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 58,630 | 60,870 | 64,245 | 69,902 | 73,767 | 77,814 | 83,446 |
| 47,062 | 48,849 | 50,107 | 52,175 | 55,335 | 63,289 | 66,666 |
| 47,093 | 48,684 | 50,284 | 52,699 | 59,186 | 62,826 | 66,319 |
|  |  |  |  |  |  |  |
| 46,954 | 48,241 | 49,879 | 51,987 | 56,165 | 59,065 | 63,827 |
|  |  |  |  |  |  |  |
| 56,754 | 65,105 | 67,432 | 80,730 | 86,871 | 98,031 | 111,175 |
| 55,018 | 60,430 | 62,200 | 65,135 | 72,229 | 105,132 | 116,900 |
| 46,458 | 51,087 | 52,105 | 60,450 | 64,580 | 65,973 | 75,401 |
| 45,000 | 50,446 | 52,199 | 60,233 | 64,871 | 66,575 | 78,431 |
| 46,500 | 51,549 | 53,000 | 73,800 | 76,263 | 79,260 | 82,436 |
| 43,697 | 45,285 | 46,872 | 54,315 | 56,392 | 59,477 | 61,272 |
|  |  |  |  |  |  |  |
| 57,668 | 59,787 | 71,851 | 82,440 | 91,640 | 106,175 | 116,583 |
| 53,341 | 57,039 | 63,053 | 69,836 | 73,865 | 81,002 | 84,495 |
| 45,900 | 52,069 | 54,686 | 60,212 | 61,536 | 68,125 | 76,365 |
| 45,426 | 50,286 | 54,510 | 59,364 | 61,452 | 68,805 | 73,403 |
| 45,288 | 50,040 | 57,320 | 70,534 | 71,817 | 80,911 | 89,671 |
| 39,947 | 42,780 | 44,904 | 47,931 | 50,000 | 53,068 | 58,252 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 63,389 | 64,350 | 67,689 | 74,456 | 79,046 | 90,386 | 93,963 |
| 53,000 | 58,768 | 59,771 | 62,265 | 64,756 | 65,431 | 70,953 |
| 53,795 | 57,815 | 59,857 | 61,359 | 64,009 | 65,296 | 70,401 |
|  |  |  |  |  |  |  |
| 48,009 | 49,930 | 53,140 | 56,362 | 57,831 | 60,577 | 71,968 |
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| 77,730 | 82,032 | 82,680 | 84,754 | 86,377 | 89,063 | 105,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 53,635 | 56,018 | 58,939 | 62,634 | 68,137 | 71,149 | 80,239 |
| 47,509 | 49,759 | 53,321 | 60,138 | 62,070 | 65,140 | 70,414 |
| 46,545 | 48,873 | 53,739 | 58,143 | 62,040 | 63,246 | 69,558 |
| 45,600 | 53,161 | 54,200 | 55,102 | 58,714 | 63,200 | 67,800 |
| 42,363 | 43,276 | 45,032 | 49,522 | 52,046 | 56,098 | 58,825 |
|  |  |  |  |  |  |  |
| 52,545 | 59,793 | 65,653 | 85,547 | 93,447 | 97,917 | 114,455 |
| 56,540 | 57,138 | 61,760 | 70,404 | 73,814 | 80,313 | 82,907 |
| 44,851 | 48,601 | 51,502 | 55,972 | 57,554 | 60,166 | 67,468 |
| 45,000 | 48,755 | 50,966 | 54,270 | 56,894 | 59,850 | 65,150 |
| 45,880 | 48,567 | 50,000 | 53,100 | 55,000 | 59,520 | 62,749 |
| 41,936 | 43,363 | 45,036 | 49,437 | 50,839 | 54,850 | 57,679 |
|  |  |  |  |  |  |  |
| 68,763 | 74,218 | 81,424 | 88,566 | 90,261 | 98,852 | 106,457 |
| 55,790 | 58,898 | 64,292 | 68,999 | 72,112 | 77,026 | 81,921 |
| 48,439 | 50,093 | 51,500 | 55,783 | 59,631 | 61,557 | 70,010 |
| 48,426 | 49,972 | 51,975 | 54,441 | 58,281 | 60,526 | 68,845 |
| 47,292 | 48,800 | 49,625 | 53,300 | 56,402 | 59,780 | 60,000 |
| 42,968 | 44,969 | 46,411 | 50,489 | 53,700 | 55,608 | 62,523 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 66,464 | 67,622 | 70,078 | 79,084 | 82,940 | 84,878 | 89,214 |
| 60,064 | 63,072 | 69,311 | 73,389 | 74,907 | 77,552 | 82,458 |
| 55,033 | 58,033 | 60,178 | 65,085 | 67,136 | 69,940 | 73,822 |
| 52,306 | 56,344 | 58,325 | 64,832 | 66,606 | 69,575 | 73,374 |
| 50,414 | 51,513 | 53,112 | 57,686 | 61,945 | 65,745 | 68,000 |
| 49,551 | 53,177 | 54,750 | 57,692 | 60,710 | 64,911 | 68,738 |
|  |  |  |  |  |  |  |
| 91,735 | 114,449 | 133,175 | 180,689 | 189,151 | 192,284 | 196,926 |
| 80,160 | 84,951 | 86,404 | 96,683 | 108,284 | 111,706 | 124,064 |
| 62,125 | 67,251 | 69,908 | 77,084 | 78,556 | 88,276 | 96,831 |
| 57,542 | 66,346 | 68,513 | 75,333 | 78,028 | 87,951 | 96,037 |
| 53,924 | 62,260 | 73,519 | 74,767 | 84,519 | 92,017 | 94,995 |
| 45,740 | 49,679 | 53,660 | 58,350 | 61,563 | 64,227 | 77,720 |
|  |  |  |  |  |  |  |
| 80,908 | 86,844 | 89,090 | 103,000 | 109,876 | 115,550 | 135,061 |
| 72,388 | 75,154 | 81,147 | 91,074 | 93,760 | 99,254 | 108,080 |
| 63,598 | 65,828 | 71,141 | 77,658 | 80,641 | 85,607 | 89,524 |
| 63,265 | 64,840 | 69,172 | 77,038 | 80,612 | 84,113 | 89,034 |
| 64,499 | 66,620 | 73,000 | 77,710 | 80,001 | 83,640 | 91,330 |
| 57,432 | 60,238 | 61,359 | 65,196 | 68,177 | 70,724 | 75,638 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 89,892 | 98,421 | 103,121 | 126,602 | 131,960 | 141,310 | 154,606 |
| 73,950 | 81,138 | 91,931 | 110,756 | 117,601 | 127,709 | 144,834 |
| 67,672 | 72,860 | 79,864 | 89,938 | 100,094 | 110,556 | 115,569 |


| 66,495 | 70,610 | 78,682 | 88,233 | 99,564 | 112,901 | 116,182 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 73,212 | 79,001 | 87,242 | 104,400 | 111,715 | 116,328 | 121,500 |
| 54,307 | 58,304 | 63,005 | 68,392 | 74,512 | 83,013 | 97,353 |
|  |  |  |  |  |  |  |
| 96,730 | 102,104 | 109,457 | 122,662 | 128,765 | 148,946 | 168,994 |
| 83,014 | 92,096 | 106,806 | 123,241 | 129,510 | 136,039 | 165,735 |
| 72,103 | 81,600 | 85,000 | 98,179 | 103,771 | 114,444 | 135,098 |
| 71,585 | 81,244 | 83,732 | 93,190 | 106,769 | 114,583 | 131,977 |
| 78,943 | 81,793 | 87,154 | 94,618 | 120,000 | 126,000 | 153,830 |
| 62,174 | 67,002 | 71,096 | 76,175 | 81,404 | 88,543 | 97,938 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 66,711 | 71,428 | 76,411 | 82,997 | 84,601 | 86,322 | 88,161 |
| 66,000 | 68,375 | 69,150 | 79,114 | 83,799 | 86,222 | 87,960 |
|  |  |  |  |  |  |  |
| 57,100 | 59,851 | 60,869 | 69,137 | 72,264 | 76,000 | 87,531 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 55,362 | 58,809 | 68,160 | 76,824 | 79,253 | 83,475 | 84,153 |
| 56,031 | 60,000 | 63,900 | 76,120 | 76,374 | 83,344 | 84,000 |
|  |  |  |  |  |  |  |
| 50,626 | 54,156 | 57,662 | 61,997 | 63,242 | 68,623 | 74,600 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 73,647 | 76,154 | 82,443 | 94,049 | 101,457 | 108,000 | 116,103 |
| 58,200 | 60,024 | 62,289 | 65,766 | 71,378 | 74,114 | 78,944 |
| 47,346 | 51,649 | 53,584 | 57,441 | 60,995 | 63,957 | 64,396 |
| 45,552 | 48,587 | 52,445 | 56,607 | 59,861 | 62,471 | 64,376 |
| 41,821 | 42,557 | 43,290 | 49,200 | 49,900 | 56,000 | 64,650 |
| 41,096 | 42,863 | 44,553 | 49,180 | 51,495 | 56,692 | 64,985 |

# Guidelines for Implementation of the UncG Policy on Compensation beyond Contract for Faculty and EPA Nonfaculty Employees 

The University of North Carolina at Greensboro
Approved by the Provost and Vice Chancellor for Academic Affairs, November 26, 2002;
Amended July 11, 2005; July 28, 2005; August 5, 2005, August 29, 2005; September 14, 2005;
November 17, 2005; November 29, 2005; December 1, 2005; January 18, 2006; January 1, 2009;
November 18, 2010
I. These Guidelines address additional compensation paid with add pay EPAFs (Electronic Personnel Action Forms) to faculty and EPA staff as outlined in UNCG's Policy on Compensation beyond Contract for EPA Faculty and Nonfaculty Employees and the UNC Office of the President's Supplemental Pay Policy for Employees Exempt from the State Personnel Act (Policy 300.2.13).
II. Two categories of supplemental pay are included as follows:
A. Pay for temporary increases in responsibility during the employee's normal work hours or contract period. Included in this category are administrative assignments.
B. Pay for extra duties performed outside the employee's job description and outside of normal work hours or duties that add extra work hours in addition to those spent on normal job duties. Examples include, but are not limited to, special assignments in preparation for administrative or regular duties, summer session assignments, grant activity, teaching overloads, continuing education activity, course development, and EPA staff teaching assignments.

## III. Definitions:

A. Compensation Maximums:

Compensation maximums are the earnings limits set for each employee and are based on annual salary and contract months. There are two compensation maximums. One is for the period of contract and the other is for the period of non-contract. When an employee has a twelve-month contract there is only one compensation maximum, which is for the contract period. Charges against each of the earnings limits are applied based on the add pay work period. One or both earnings limits could be affected by one add pay EPAF.

## B. Period of Contract:

Period of contract refers to the number of contract months. It is the period of time during which an employee carries out normal position responsibilities and duties. For instance, many faculty have ninemonth academic year contracts with the contract period generally considered to be from mid-August through mid-May.

## C. Period of Non-Contract:

Period of non-contract includes balance of year (calendar or academic year) outside of Period of Contract and is generally denoted in months. In the above III.B. example, nine-month faculty members have three non-contract months that are generically considered to begin mid-May and end mid-August. Twelvemonth contracts have no period of non-contract.

## D. Overload Teaching:

Overload teaching is the number of courses equivalent to three credit hours that an instructor may teach outside of routine semester assignments.
IV. Steps to be completed and documented before an add pay EPAF may be processed for payment:
A. As outlined in UNC 300.2.13, the employing office must submit a written request stating the justification for add pay in advance of the start date of the special assignment. That request must clearly state all of the following:
the activities to be performed by employee (add pay assignment), the relationship of the activities to employee's normal responsibilities, the expected work period for the add pay assignment deration, and the basis for determining the one-time or periodic payment for that assignment.
B. All add pay requests must be administratively approved and it is the responsibility of the employing office to obtain all such approvals before the employee begins work on the add pay assignment. Required approvals include the employee's home administrators when the employee is borrowed and it is the add pay EPAF initiator who is responsible for adding a borrowed employee's home administrator into the EPAF routing queue.
C. The approved written request must be submitted to EPA-HR for final review, processing, and retention in the employee's official personnel file.
D. Monitoring each employee's compensation maximum/s to ensure none are exceeded is the responsibility of the employee's home department and unit.
F. As required by the State Auditor, payment for overload teaching and other additional duties should be made when work is performed with no prepayments permitted.
V. Limits on duration of assignments, for-credit overload teaching, and funding sources:
A. Duration of Assignments: The duration of an assignment covered by supplemental pay must conform to reasonable business expectations regarding the nature of the work proposed.
B. General Policy Restrictions on Teaching Overloads during academic year:

All full-time faculty and staff are limited to one teaching overload per semester. The teaching overload restriction also applies to any for-credit courses paid under the statewide "Policy on Dual Employment." Only in rare circumstances would a one-course overload be exceeded. In no instances will exceptions be made to compensation maximums.
C. Professional librarians, EPA nonfaculty, and other faculty with 12-month contracts may seek approval of for-credit overload teaching. However, there are restrictions - any teaching preparations and the actual teaching must take place outside of normal working hours. Therefore, the employee's supervisor would certify on the written request that "all work associated with add pay assignment will be performed outside of normal duties and hours." Should it be necessary to alter the employee's work schedule, these arrangements are to be noted on the written request. Each such teaching assignment would be charged against the maximum for the contract period.
D. A teaching overload may be taught during WinterSession in lieu of the spring semester overload.
E. Only in rare, truly emergency, cases should tenured or tenure-track faculty be considered for overload teaching of for-credit courses during the academic year. Any such emergency situation would be reviewed by the appropriate dean or deans on an ad hoc basis.
F. During Summer Session, payment is limited to two for-credit courses per session, for a total of four courses. Only in rare circumstances would a two-course summer session load be exceeded. In no instance will exceptions be made to compensation maximum. Unless Summer Session is conducted during the period of non-contract, certification must be provided that all teaching duties would be performed outside of the employee's normal duties and hours.
VI. Limits on the amount of supplemental pay:
A. With approvals in place as required in Section IV.A. and B., supplemental pay for either temporary or extra assignments is limited to $25 \%$ during a period of contract (Example: \$27,000 annual salary x $.25=\$ 6,750$ earnings limit for the period of contract).

For the period of non-contract an employee is eligible for a total of one month's salary for each non-contract month. For example the compensation maximum or earnings limit of a nine-month faculty member would equate to three months of salary ( $\$ 27,000$ annual nine-month salary $\div 9$ months $=\$ 3,000$ earnings limit per non-contract month x 3 non-contract months $=\$ 9,000$ total maximum for non-contract period). In all cases salary paid for temporary or extra duties must be within the appropriate earnings limit.
B. Period of Non-Contract for Ten-Month Departmental Heads/Chairs: Since July 2005, the University has adopted a flexible approach with respect to Summer Session teaching by tenmonth departmental heads/chairs. Previously, the non-contract months of June and July allowed for teaching in only the second summer session due to 10 -month contract overlap with Summer Session I (Aug. 1 through May 31). The current approach charges the $10^{\text {th }}$ month of salary against the maximum for three non-contract months - the same period for 9-month faculty - mid-May through mid-August. The examples below, using a department head salary of $\$ 54,000$, demonstrate that the non-contract maximum would remain consistent while greater summer session flexibility is realized with the expansion of non-contract months.

Previous Method: Non-Contract Months: June and July $\$ 54,000 \times .25=\$ 13,500$ Contract Period maximum $\$ 54,000 \div 10 \times 2=\$ 10,800$ Non-contract Period Maximum

Current Method: Non-Contract Months: mid-May thru mid August $\$ 54,000 \times .25=\$ 13,500$ Contract Period maximum $\$ 54,000-\$ 5,400$ (1/10 of annual) or $\$ 48,600 \div 9 \times 3=\$ 16,200-\$ 5,400$ (1/10 of annual $)=\$ 10,800$. Huge change is that 10 -month faculty work period is not confined to Aug. 1 through May 31.
C. Under this policy faculty and staff with appointments at less than full-time service are eligible for additional compensation up to full-time (based on part-time rate), plus compensation maximums or earnings limits as outlined in Section VI.
D. Contract or grant (C\&G) funded supplemental pay have special restrictions during the period of non-contract: For C\&G activities a nine-month faculty member may work and earn only one-half of $1 / 9$ of the annual salary for May and for August, plus $1 / 9$ of annual salary for each of the two remaining non-contract months (June and July). Salary calculations for this example are demonstrated below:

Example: A nine-month faculty member with an annual salary of $\$ 45,000$ has a summer maximum of $\$ 45,000 / 9$ months $=\$ 5,000$ per non-contract month $x 3$ months $=\$ 15,000$.

If above faculty member worked on a contract or grant from May 16 through May 31, then $\$ 2,500$ ( $1 / 2$ of $1 / 9$ ) would be the maximum the faculty member could earn for May 16 through May 31.

In the above example, if $\$ 1,200$ is approved for a contract or grant add pay assignment from May 16 through May 31, additional supplemental work from any funding sources during this period may be approved up to a value of only $\$ 1,300(\$ 1,200+\$ 1,300=$ $\$ 2,500$ ). This salary restriction applies only when contract or grant funds are involved.
E. A special project justifying overload payment may include minor work related to a contract or grant when, in the opinion of both the department administrator and the dean, the required time and effort are insufficient to justify a buy-out of salary. Special projects such as course development and mentoring may also qualify for supplemental payments. These payments may be made during the period of contract.
F. Prohibition against Pre-Payment:

In accordance with State regulations, pre-payment is forbidden. Payment requests must be consistent with this prohibition. Example: If a nine-month faculty member has a $\$ 3,000$ add pay EPAF for work completed from May 15 to June 30, then $\$ 1,000$ could be paid in May and $\$ 2,000$ paid in June. A request for two equal installments would be denied because by the end of May only one-third of the assignment would have been completed. In this case, two equal installments would represent pre-payment unless accompanied by very specific time and effort data.
G. Continuing Education Activities (iSchool, Emeritus, On-line Course Development, and others): The compensation maximum or earnings limit charged is based on the time period over which the temporary or extra duties are performed. If the time period includes the contract and the noncontract periods, both earnings limits would be affected.

Guidelines may be located at http://provost.uncg.edu/publications/personnel/apptepa.asp on Policies \& Publications website.

# POLICY ON COMPENSATION BEYOND CONTRACT FOR EPA FACULTY AND NONFACULTY EMPLOYEES THE UNIVERSITY OF NORTH CAROLINA AT GREENSBORO 

(A pproved by the Board of Trustees, September 29, 1994

## I. Scope

This policy applies to compensation paid to UNC Greensboro faculty and EPA nonfaculty employees from all University sources including Continuing Education and sponsored program funds. The objective of this policy is to promote equitable compensation for all traditional forms of professional activity. A pplication of this policy must be consistent with all state and federal labor laws, including the Fair Labor Standards Act (FLSA). This policy is not intended to modify any of the guidance in the documents referenced herein. UNC General Administration academic salary increase memoranda published annually provide guidance for EPA personnel salaries. The Board of Governors Policy "External Professional Activities of Faculty and Other Professional Staff (EPA)" applies to payments from other than University fund sources (e.g., consulting and dual employment). The State Personnel Manual describes rules for the payment of employees subject to the State Personnel Act (SPA). The following paragraphs are not intended to supersede the guidance of UNC General Administration, the Office of State Budget and M anagement, or the Office of State Personnel.
II. Limitations on Compensation for EPA Personnel
A. General Policy: A cademic Year Compensation

For a full-time member of the faculty or EPA professional staff, the salary approved by the Board of Governors (through the BD-119 process) is the full compensation to be expected during the period of appointment. No additional payments may be made for University duties, which are generally related to the position to which the individual is appointed. The period of appointment includes all formal holidays and interludes during which no classes are scheduled. Regardless of the sal ary source, total compensation paid during the period of appointment cannot exceed the salary amount authorized in the current academic salary increase document, except as provided in Section III.E. Performing proposed tasks, other than exceptional cases listed in Section III, will require reduction in the other planned responsibilities of the faculty or professional staff member. For example, arrangements are to be made for release time if faculty members are to conduct sponsored program activities during the regular term.

U pon appropriate approvals, individuals with appointments of less than full time during an academic or fiscal year can increase their commitment up to full-time with additional compensation. However, in no event may the effort of an individual exceed full-time commitment, unless specifically authorized as an exception as provided in Section III.

A rrangements may be made to pay an individual from fund sources from more than one division. Such arrangements will require in advance the signatures of the Provost or Vice Chancellor of each division affected.
B. General Policy: Periods Outside the A cademic Year

For a ninemonth appointee, total compensation earned from all forms of work done during the summer (such as continuing education activities, teaching Summer School, and research and curriculum development activities) cannot exceed one-third of the current nine-month salary. The level of compensation awarded to faculty members for teaching activities performed by faculty members during the summer months or other periods not included in the base salary, regardless of the source of funds, will be based on the normal policy of the institution governing compensation to faculty members for teaching assignments during such periods, as stated in the Handbook for Faculty.

The level of compensation awarded for participation in sponsored program activity during the summer months will be determined for each employee at a rate not in excess of the base salary divided by the period to which the base salary relates and will belimited to charges made in accordance with the other parts of this section. The base salary period used in computing charges for work performed during the summer months will be the number of months covered by the faculty member's official academic year appointment.

## III. Exceptions to the General Policy

A. For Additional Teaching

Generally, additional compensation is paid for continuing education activity. UNCG policy limits continuing education teaching to one course overload per semester.

A pproval also will normally begranted for additional compensation for conducting non-credit short courses, seminars, workshops, and conferences for continuing professional education and special lectures and forums for the personal enrichment of interested citizens.

EPA nonfaculty employees, whose duties are tied to the normal workweek schedule of the University, are allowed to take on a University teaching responsibility for additional compensation. This teaching responsibility must be carried out at times other than during the normal working hours established for full-time employment responsibility. Otherwise, such teaching will not be compensated.

Teaching at another institution in The University of North Carolina system is covered under the statewide "Policy on Dual Employment," and approval is obtained via completion of a Form CP30. Payment is made by The University of North Carolina at Greensboro with funds transferred from the sister institution.
B. For Taking on Additional Responsibilities Other than Teaching

1. Rotational Assignments

A cademic units sometimes rotate certain administrative responsibilities among members of their faculty on a regular basis. An example of rotating assignments for which extra compensation has traditionally been approved is coordination of graduate programs.
2. Interim or Acting A ppointments

A ppointments to a higher level of administrative responsibility (e.g., interim department chair) traditionally have been compensated at a higher annual rate.

Normally, rotational and interim assignments and compensation will be reflected in the academic salary increase document prepared in August. Subsequent assignments will be included as amendments to this document (BD-119). Long-term assignments will be reviewed/ approved by the Chancellor (or his/ her designee) upon the recommendation of the Provost or appropriate Vice Chancellor.
3. Special Projects: Faculty

When a dean determines that a project must be conducted during the period of appointment of a faculty member and that it is not practicable to arrange for release time due to short lead-times or short project duration, and when the cognizant department chair certifies that the work can be done so as not to interfere with a faculty member's normal duties, the Provost may authorize a supplemental payment to the faculty member for work on the project. No person should begin work for which supplemental pay is expected without prior approval from all authorizing officials.
4. Extraordinary Situations: EPA Nonfaculty

In extraordinary, extenuating circumstances, EPA nonfaculty may receive additional compensation for non-teaching activities that are unrelated to the employee's normal duties. These activities must not interfere with the employee's normal duties and must be carried out at times other than during the normal working hours established for full-time employment responsibility of that staff member. Such exceptions must be approved in advance by the Provost or Vice Chancellor of the affected division and the Chancellor.
5. Athletic Personnel

Athletic personnel may receive additional compensation for services rendered through the operations of conducting clinics and summer sports camps. Such additional compensation, paid in accordance with this provision, cannot exceed the net proceeds of these operations after consideration of all costs. Head athletic coaches may also endorse products or services and participate in sports camps, subject to the limitations stated in the Board of Trustees' policy statement on "Employment of Head Coaches." Compensation for such activities is addressed in Section V (Endorsements) and Section VI (Sports Camps) of the Trustees' statement.
C. Intra-University Consulting

Since intra-University consulting is assumed to be undertaken as a university obligation requiring no compensation in addition to full-time base salary, the principle also applies to faculty members who function as consultants or otherwise contribute to a sponsored agreement conducted by another faculty member of the same institution. However, in unusual cases where consultation is across departmental lines or involves a separate or remote operation, and the work performed by the consultant is in addition to regular departmental assignments, any charges for such work representing extra compensation above the base salary are allowable provided that such consulting arrangements are specifically provided for in the agreement or approved in writing by the sponsoring agency.
D. Sponsored Program Activity

Sponsored program activity does not normally constitute extraordinary or exceptional projects for consideration by the Provost for supplemental payment.
E. Maximum Payments for Exceptions

When exceptions have been granted for individuals other than athletic personnel, the total amount of payments for these projects may not exceed $25 \%$ of current salary. The total amount of payments for athletic personnel must be approved by the Chancellor, or his/ her designee, in accordance with NCAA policy.
F. Fringe Benefits

Mandatory employer contributions for fringe benefits must be funded from the same source as the additional compensation.
IV. Procedure

Specific guidance dealing with rates and limits of additional compensation, timing of approvals, method of payments and deductions, and work requiring participation from members of two or more units or divisions is available in the Office of the Vice Chancellor for Business Affairs or the Provost.

## V. Effective Date

This policy shall become effective immediately upon approval by the Board of Trustees of The University of North Carolina at Greensboro.

| UNCG FY17 ANNUAL IRPS REPORT |  |  | Current Incumbent Name or Vacant | Type of Change IMODIEIED | Date of Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Position Number | Position Title (working title) | IRPS Subcategories |  |  |  |
| 999004 | Nutrition Educator | Research and Clinical Professionals | Dahdah, Samira J | NEW | 10/1/2016 |
| 999036 | Director, Student Support Services | Academic Preparation \& Enhancement | Baldwin, Kara M | NEW | 7/1/2016 |
| 999041 | Post Doctoral Fellow, Right Track Project | Research and Clinical Professionals | Dollar, Jessica M | NEW | 7/1/2016 |
| 000333 | Assistant Director - Raleigh Regional Representative | Student Support Services | King, Claire O | MODIFIED | 7/5/2016 |
| 000494 | Assistant Director - Charlotte Regional Representative | Student Support Services | Belk, Whitney K | MOdified | 7/5/2016 |
| 009156 | Executive Director, Retention, Progression, and Completion | Student Support Services | Green, Joseph M | MODIFIED | 7/5/2016 |
| 013705 | Associate Director for Data Analytics and Visualization | Academic/Research IT Management | Carrigan, Sarah D | MODIFIED | 7/5/2016 |
| 000948 | Research Scientist for the Office of Research and Economic Development | Research and Clinical Professionals | Vacant | MODIFIED | 7/11/2016 |
| 000170 | Associate Director of Employee Relations | Student Support Services | Goetz, Catherine G | MODIFIED | 7/12/2016 |
| 999188 | Compensation and Work Environment Specialist | Research and Clinical Professionals | Allen, Ashley M | MODIFIED | 7/12/2016 |
| 002286 | Research Scientist, Department of Chemistry and Biochemistry | Research and Clinical Professionals | Cameron, Colin G | MODIFIED | 7/13/2016 |
| 999371 | Director, Greensboro Project Space | Academic Preparation \& Enhancement | Rauer, Erika | MODIFIED | 7/13/2016 |
| 000387 | Senior Associate Registrar | Student Support Services | Vacant | MODIFIED | 7/14/2016 |
| 999038 | Title IX Investigator | Student Support Services | Vance, Kathryn B | NEW | 7/22/2016 |
| 000142 | Exploratory Majors Academic Advisor | Student Support Services | Allred, Angela R | MODIFIED | 7/22/2016 |
| 014347 | Assistant Director of Instructional Design | Institutional Consulting and Technology | Boles, Susie B | MODIFIED | 7/27/2016 |
| 014363 | Research Scientist, Center for Translational Biomedical Research | Research and Clinical Professionals | Zhong, Wei | MODIFIED | 8/8/2016 |
| 014370 | Associate Director, Office of Research Integrity | Research and Clinical Professionals | Beck, Melissa D | MODIFIED | 8/8/2016 |
| 002475 | Post Doctoral Fellow, Biology | Research and Clinical Professionals | Li, Han | MODIFIED | 8/9/2016 |
| 013086 | Program Coordinator, Immigration Services \& Latino Community Coalition | Public Service \& Extension | Hinshaw, Ruth K | MODIFIED | 8/9/2016 |
| 013391 | Immigrant Health Access Project Coordinator | Public Service \& Extension | Ksor, Vung H | MODIFIED | 8/9/2016 |
| 013875 | Lecturer, Provost Office | Academic Standards | Sopper, John | MODIFIED | 8/15/2016 |
| 999612 | Assistant Director, Beyond Academics | Student Support Services | Milligan, Ryan | MODIFIED | 8/15/2016 |
| 014368 | Administrative Director of Graduate Programs | Student Support Services | Fernandes, Tuisha Melvyn | MODIFIED | 8/16/2016 |
|  | Assistant Director of Global Engagement Quality |  |  |  |  |
| 999474 | Enhancement Plan | Student Support Services | Lilja, Patrick J | MODIFIED | 8/16/2016 |
| 999494 | Employee Relations Program Coordinator | Student Support Services | Martin, Lindsey | MODIFIED | 8/16/2016 |
| 999567 | Program Coordinator,School of Education | Student Support Services | Bellas, Traci J | MODIFIED | 8/16/2016 |
| 000344 | Director of the Residential Colleges Office | Institutional Consulting and Technology | Stephens, Jennifer Tomon | MODIFIED | 8/17/2016 |
| 000479 | Associate Director, Financial Aid | Student Support Services | Lucas, John S. | MODIFIED | 8/17/2016 |
| 999172 | Director of Online Programs | Research and Clinical Professionals | Landreth, Adam S | MODIFIED | 8/17/2016 |
| 999191 | Program Coordinator, Thriving at Three Grant | Public Service \& Extension | Flores Rojas, Krycya | MODIFIED | 8/17/2016 |
| 999364 | Assistant Director of the Office of Accessibility Resources | Public Service \& Extension | Nikokeza, Natacha | MODIFIED | 8/17/2016 |
| 000147 | Academic Recovery Specialist | Student Support Services | Phillips, Amanda J | MODIFIED | 8/17/2016 |
| 014062 | Career Counselor, Career Services Center | Student Support Services | Robinson, Latoya S | MODIFIED | 8/18/2016 |
| 490117 | Senior Assistant Director of Admissions | Student Support Services | Caudle, Kelly Rath | MODIFIED | 8/18/2016 |
| 999119 | Export Controls and Conflict of Interest Officer | Research and Clinical Professionals | Goble, Lisa Ann | MODIFIED | 8/18/2016 |
| 000151 | Director of Student Support | Student Support Services |  | MODIFIED | 8/19/2016 |
| 005221 | Associate Physician, Student Health Services |  |  |  | 8/19/2016 |
| 007151 | Assistant Director, Competitive Sports |  | Unger, Erik |  | 8/19/2016 |
| 999837 | Strategic Projects Coordinator | Research and Clinical Professionals | Barry, Ryan S | MODIFIED | 8/22/2016 |
|  | Program Specialist |  |  |  |  |
| 999666 | National Center for Homeless Education | Research Administration \& Compliance | Goodwin, Jacinda | MODIFIED | 8/30/2016 |
| 999015 | Coordinator of Admissions and Academic Advisor | Student Support Services | Boyer, Julie | NEW | 8/31/2016 |
| 999012 | Student Success Navigator | Academic Advising \& Assessment | Holloway, William S | NEW | 8/31/2016 |
| 999014 | Research Associate, Teacher Education and Higher Education | Research and Clinical Professionals | Webb, Jared N | NEW | 9/2/2016 |
| 007553 | Assistant Athletic Director for Spartan Academic Support Services | Academic Preparation \& Enhancement | Rusboldt, Kristin H | MODIFIED | 9/7/2016 |
| 999010 | Assistant Director for Laboratory Research | Laboratory Management | Vacant | NEW | 9/20/2016 |
| 007509 | Assistant Athletic Director for Compliance | Athletics Coaching \& Athletics Manageme | Tigani, Robert P | MODIFIED | 9/27/2016 |
| 999562 | Immigrant Health Coordinator, Latino Community | Public Service \& Extension | White, Kelsey A | MODIFIED | 10/6/2016 |
| 998996 | Bachelors of Science in Nursing Academic Enhancement Coordinator | Student Support Services | Hoffman, Kymberley A | NEW | 10/26/2016 |
| 999006 | Recruitment Officer | Student Support Services | Hughes, Ashley J | NEW | 10/26/2016 |
| 999000 | Assistant Director, Dean of Students Office | Student Support Services | Jefferson, Sarah | NEW | 10/26/2016 |
| 999591 | Exploratory Majors Academic Advisor | Academic Advising \& Assessment | Wade, Kristen M | MODIFIED | 11/1/2016 |
| 999786 | Admissions Counselor | Student Support Services | Parker, Megan K | MODIFIED | 11/1/2016 |
| 998998 | Bryan School Academic Advisor | Academic Advising \& Assessment | Breitenbach, Margaret L | NEW | 11/2/2016 |
| 998997 | Assistant Director of the Office of Accessibility Resources | Student Support Services | Washington, Kadejia J | NEW | 11/9/2016 |
| 998994 | Professional Development Specialist | Academic Advising \& Assessment | Wiersma, Tyler | NEW | 11/10/2016 |
| 001474 | Post Doctoral Fellow, Biology | Research and Clinical Professionals | Vacant | MODIFIED | 11/10/2016 |
| 005431 | Executive Director, SERVE Center | Public Service \& Extension | Hancock, George T | MODIFIED | 11/23/2016 |
| 999707 | Research Associate for Joint School for Nanoscience and Nanoengineering | Research and Clinical Professionals | Aboagye, Alex | MODIFIED | 12/5/2016 |
| 999661 | Research Associate, Office of Research and Economic Development | Public Service \& Extension | Cook, Mina 」 | MODIFIED | 12/21/2016 |
| 99898 | Counselor for the Campus Violence Response Center | Counselors | Rivenbark, Lauren S | NEW | 1/13/2017 |
| 999832 | Career Support Coordinator | Student Support Services | Jones-Hansley, Charla M | MODIFIED | 1/13/2017 |
|  | State Coordinator |  |  |  |  |
| 005440 | NC Foster Care | Public Service \& Extension | Bigley, Sara | MODIFIED | 1/13/2017 |
|  | Program Specialist |  |  |  |  |
| 013365 | NC Homeless Education Program | Public Service \& Extension | Wall, Paullett | MODIFIED | 1/13/2017 |
| 998980 | Navigator for the Campus Violence Response Center | Student Support Services | Jarrell, Tia B | NEW | 1/13/2017 |


| Position Number | Position Title (working title) | IRPS Subcategories | Current Incumbent Name or Vacant | Type of Change IMODIFIED | Date of Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 013623 | Director, Study Abroad and Exchanges | Student Support Services | Martinek, Thomas Jerry Jr | MODIFIED | 1/17/2017 |
| 998973 | Associate Director for Co-Curricular Initiatives | Student Support Services | Laosebikan Buggs, Morolake | NEW | 2/15/2017 |
| 998982 | Coordinator, Competitive Sports | Student Support Services | Ohr, Brandon | NEW | 2/21/2017 |
| 998978 | Staff Social Worker | Counselors | Verdino, Anthony | NEW | 2/21/2017 |
| 014482 | Associate Director of the University Teaching and learning Commons | Student Support Services | Pipe, Laura M | MODIFIED | 3/3/2017 |
| 998971 | Associate Director of Operations and External Reporting | Institutional Research \& Assessment Mgmt | Zhang, William B | NEW | 3/3/2017 |
| 013488 | Senior Program Coordinator, Center for new North Carolinaens | Public Service \& Extension | Biddle, Elizabeth S | MODIFIED | 3/3/2017 |
| 998955 | Coordinator of Faculty Programs and Services | Instructional Consulting \& Technology | Peterson, Benjamin C | NEW | 3/21/2017 |
| 014059 | Assistant Director of Technology | Instructional Consulting \& Technology | Brown, Amy L | MODIFIED | 3/24/2017 |
| 998956 | Associate Director of Student Engagement | Student Support Services | vacant | NEW | 3/27/2017 |
| 998959 | Director, Learning/Development | Instructional Consulting \& Technology | McKay, Marsha | NEW | 4/1/2017 |
| 998914 | Program Coordinator, School of Education | Student Support Services | Halbert, Barbara | NEW | 5/8/2017 |
| 998919 | Post Doctoral Fellow for Kinesiology | Research and Clinical Professionals | vacant | NEW | 5/8/2017 |
| 998955 | Coordinator for Faculty Programs and Services | Institutional Consulting and Technology | Peterson, Benjamin C | MODIFIED | 5/31/2017 |
| 999676 | Assistant Director, First Year Experience | Student Support Services | Wiersma, Emily | MODIFIED | 5/31/2017 |
| 998912 | Research Scientist, Chemistry and BioChemistry | Research and Clinical Professionals | Al-Huniti, Mohammed | NEW | 5/31/2017 |
| 998908 | Assistant Director for Fraternity and Sorority Life | Student Support Services | DiRoma, Thomas E | NEW | 6/2/2017 |
| 998904 | Psychiatric Nurse Practitioner | Counselors | Burkett, Evanna | NEW | 6/7/2017 |
| 999360 | Director of the Center for Youth, Family, and Community Partnerships | Research and Clinical Professionals | Payne, C. Chris | MODIFIED | 6/20/2017 |
| 998905 | Victim Advocate for the Campus Violence Response Center | Student Support Services | Bland, Denisha R | NEW | 6/20/2017 |
| 013768 | Coordinator, Spartan Academic Support Services | Student Support Services | Morrison, Shane M | MODIFIED | 6/27/2017 |
| 998899 | Coordinator, Spartan Academic Support Services | Student Support Services | Congrove, Leah E | NEW | 6/30/2017 |

