

Fiscal Year 2019
 Summary Year-To-Date Comparison
 Through June 30th



Gifts and New Commitments <i>(new pledges, gifts or planned gifts, no pledge payments)</i> \$21,000,000 Goal					
Commitment Type	This Year	Last Year	% Variance	% of Goal Achieved	
Gifts	\$3,772,139	\$4,426,312	-14.8%	110.5%	
New Pledges	\$3,363,062	\$3,587,061	-6.2%		
Bequests Realized <i>(not previously counted as a pledge)</i>	\$1,151,704	\$733,474	57.0%		
Bequest Intentions <i>(Face Value)</i>	\$11,056,509	\$9,846,183	12.3%		
Irrevocable Planned Gifts <i>(Face Value)</i>	\$101,574	\$25,000	306.3%		
Total	\$19,444,988	\$18,618,030	4.4%		
OSP Grants	\$3,759,059	\$1,614,786	132.8%		
Total Gifts and New Commitments with OSP	\$23,204,047	\$20,232,816	14.7%		
Outright Giving <i>(gift assets "in-hand" from gifts, pledge payments and realized bequests)</i> \$10,000,000 Goal					
Gift Type	This Year	Last Year	% Variance		% of Goal Achieved
Gifts and Pledge Payments	\$5,822,027	\$6,006,881	-3.1%	110.8%	
Bequests Realized <i>(all)</i>	\$1,399,227	\$1,698,219	-17.6%		
Irrevocable Planned Gifts <i>(Face Value)</i>	\$101,574	\$25,000	306.3%		
Total	\$7,322,828	\$7,730,100	-5.3%		
OSP Grants	\$3,759,059	\$1,614,786	132.8%		
Total Outright Giving with OSP	\$11,081,887	\$9,344,886	18.6%		
Alumni Fundraising					
Undergraduate Alumni	This Year	Last Year	% Variance		% of Goal Achieved
Gifts and Pledge Payments	\$2,313,290	\$2,483,380	-6.8%		N/A
Bequests Realized	\$742,419	\$1,604,475	-53.7%		
Total Received	\$3,055,709	\$4,087,855	-25.2%		
All Alumni	This Year	Last Year	% Variance	% of Goal Achieved	
Gifts and Pledge Payments	\$2,968,750	\$2,853,176	4.1%	N/A	
Bequests Realized	\$1,265,945	\$1,604,474	-21.1%		
Total Received	\$4,234,695	\$4,457,650	-5.0%		
Undergraduate Alumni Statistics 6.23% Participation Rate Goal					
Statistic	This Year	Last Year	% Variance	% of Goal Achieved	
Alumni of Record <i>(undergraduate)</i>	93,753	89,609	4.6%	71.5%	
Donors	4,175	5,457	-23.5%		
Participation Rate <i>(Alumni of Record who gave)</i>	4.45%	6.09%	-26.9%		

Fiscal Year 2019 Outright Giving (VSE Survey Standards)
by Donor Purpose and by Constituent Type
July 1, 2018 - June 30, 2019



Donor Purposes	Constituent Types								Totals
	Individuals			Organizations					
	Alumni	Parents	Other Individuals	Foundations	Corporations	Religious Organizations	Fundraising Consortia	Other	
Gifts for Current Operations									
Unrestricted	\$501,167	\$530	\$10,581	\$19,774	\$8,344	\$0	\$0	\$649	\$541,045
Total Unrestricted	\$501,167	\$530	\$10,581	\$19,774	\$8,344	\$0	\$0	\$649	\$541,045
Restricted									
Academic Divisions	\$467,111	\$5,370	\$71,589	\$289,245	\$107,778	\$0	\$0	\$8,603	\$949,698
Faculty & Staff Compensation	\$0	\$0	\$0	\$30,000	\$0	\$0	\$0	\$0	\$30,000
Research	\$70	\$0	\$500	\$0	\$1,750	\$0	\$0	\$0	\$2,320
Public Service & Extension	\$45,532	\$1,070	\$46,205	\$29,100	\$6,345	\$0	\$0	\$35	\$128,287
Library	\$49,292	\$7,240	\$21,510	\$6,464	\$2,302	\$0	\$0	\$8,760	\$95,568
Op. & Maint. Of Plant	\$2,050	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,050
Student Financial Aid	\$442,604	\$31,580	\$127,663	\$265,711	\$83,635	\$100	\$0	\$5,145	\$956,437
Athletics	\$264,592	\$11,119	\$121,791	\$42,480	\$66,605	\$0	\$0	\$15,000	\$521,587
Other	\$58,521	\$12,129	\$34,038	\$156,547	\$21,686	\$0	\$0	\$1,000	\$283,921
Total Restricted	\$1,329,772	\$68,508	\$423,296	\$819,547	\$290,101	\$100	\$0	\$38,543	\$2,969,868
Total Current Operations	\$1,830,939	\$69,038	\$433,877	\$839,321	\$298,445	\$100	\$0	\$39,192	\$3,510,913
Gifts for Capital Purposes									
Property, Building, Equipment	\$9,384	\$208	\$57,530	\$0	\$16,298	\$0	\$0	\$643	\$84,063
Endowment - Unrestricted	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100
Endowment - Restricted	\$2,394,072	\$46,536	\$292,855	\$672,636	\$108,114	\$0	\$0	\$109,764	\$3,623,978
Loan Funds	\$200	\$0	\$2,000	\$0	\$0	\$0	\$0	\$0	\$2,200
Total Capital Purposes	\$2,403,756	\$46,744	\$352,384	\$672,636	\$124,413	\$0	\$0	\$110,407	\$3,710,340
Total Outright Gifts	\$4,234,695	\$115,782	\$786,262	\$1,511,957	\$422,857	\$100	\$0	\$149,599	\$7,221,253
OSP Grants	\$0	\$0	\$0	\$1,482,577	\$1,082,637	\$0	\$0	\$1,193,846	\$3,759,059
Total Including OSP	\$4,234,695	\$115,782	\$786,262	\$2,994,534	\$1,505,494	\$100	\$0	\$1,343,445	\$10,980,313
% of Total Outright Gifts	38.6%	1.1%	7.2%	27.3%	13.7%	0.0%	0.0%	12.2%	100.0%
Number of Donors	5,040	106	1,409	86	193	1	0	61	6,896

April 2019 - present



DONOR	GIFT	DESIGNATION
United Way of Greater Greensboro	2,048,928	Provost
Dr. Maxine Erma Wallace	1,506,310	Provost
Ms. Candy Bernard	333,000	Provost- Professorship
Dr. Kathryn F. Eskey	209,618	Chancellor
Mrs. Nina Adams Holler	155,040	Chancellor
Cone Health	137,904	School of Nursing
Mr. Kirk Jerome Galiani	120,000	Sch of Business and Economics
Nido Qubein Scholarship Fund	100,000	Sch of Business and Economics
VF Foundation	100,000	Sch of Business and Economics
Northwest Area Health Education Center	99,000	School of Nursing
Robert Wood Johnson Foundation	75,000	Provost
Mrs. Virginia E. Hester	71,369	Provost
Barnes Family Foundation	50,000	Sch of Business and Economics
Mrs. Sherry Kling Barretta	50,000	Sch of Business and Economics
Mr. Donald James Brady	50,000	Athletics
Edward M. Armfield Sr. Foundation	50,000	Athletics
Mr. Andrew P. Mehalko	50,000	Athletics
Mr. Matt Soule	50,000	Athletics
Mrs. Marlene R. Pratto	42,548	College of Arts and Sciences- Sociology
Mrs. Berta Tunstall Riley	40,000	UNCG Guarantee Scholarship
Mrs. Jeannie Daniels Felts	39,000	Lloyd Int. Honors College
Mr. W. Scott Carpenter	38,300	College Visual/Performing Arts
UNCG Excellence Foundation	37,000	School of Education
Fidelity Charitable Gift Fund	35,000	College Visual/Performing Arts
Weaver Foundation, Inc.	35,000	Provost
Mr. Jerry Blakemore	35,000	Athletics
Baltimore Community Foundation	33,801	College of Arts and Sciences
DHG Foundation	30,000	Sch of Business and Economics
The Galiani Family Foundation	30,000	Sch of Business and Economics
Anonymous	25,000	Athletics
Sara Smith Self Foundation	25,000	School of Education
Mrs. Vanessa Yount Carroll	25,000	Athletics
Mrs. Patricia Burns Cole	25,000	Health and Human Sciences
Mrs. Ann P. Croom	25,000	Sch of Business and Economics
Dr. Jennifer Feather	25,000	College of Arts and Sciences
Dr. Franklin D. Gilliam, Jr	25,000	Athletics
Hawthorne Residential Partners LLC	25,000	Athletics
Mr. Tom Martin	25,000	Athletics
Mr. Dale S. Phipps	25,000	Athletics
Mr. Kevin Francis Popoli	25,000	Sch of Business and Economics
Mr. David Sprinkle	25,000	Athletics
Mrs. Judy Westmoreland Thompson	25,000	Sch of Business and Economics
Whitener Foundation	25,000	Athletics