

Fiscal Year 2020
Fundraising Report Fiscal Year Comparison
Through October 31, 2019



Gifts and New Commitments (new pledges, gifts, planned gifts, no pledge payments) Goal TBD			
Commitment Type	This Year	Last Year	%Variance
Gifts	\$1,218,662	\$749,933	62.5%
New Pledges	\$376,589	\$857,224	-56.1%
Bequests Realized (not previously counted as a pledge)	\$2,321,435	\$416,772	457.0%
Bequest Intentions (Face Value)	\$700,000	\$2,875,012	-75.7%
Irrevocable Planned Gifts(Face Value)	\$0	\$101,574	-100.0%
Total Gifts and New Commitments	\$4,616,686	\$5,000,514	-7.7%
OSP Grants	\$1,335,155	\$1,419,723	-6.0%
Total Gifts and New Commitments with OSP	\$5,951,840	\$6,420,237	-7.3%
Outright Giving (gift assets "in hand" from gifts, payments, realized bequests) Goal TBD			
Gifts	\$1,218,662	\$749,933	62.5%
Pledge Payments	\$732,968	\$670,360	9.3%
Bequests Realized (all)	\$2,871,005	\$576,795	397.8%
Irrevocable Planned Gifts(Face Value)	\$0	\$101,574	-100.0%
Total Outright Giving	\$4,822,634	\$2,098,661	129.8%
OSP Grants	\$1,335,155	\$1,419,723	-6.0%
Total Outright Giving with OSP	\$6,157,789	\$3,518,384	75.0%
ALUMNI FUNDRAISING			
Undergraduate Alumni			
Gifts and Pledge Payments (includes irrevocable PG`s)	\$791,179	\$629,665	25.7%
Bequests Realized	\$2,462,171	\$524,023	369.9%
Total Received Undergraduate	\$3,253,349	\$1,153,688	182.0%
All Alumni			
Gifts and Pledge Payments (includes irrevocable PG`s)	\$986,962	\$745,999	32.3%
Bequests Realized	\$2,462,171	\$524,023	369.9%
Total Received Alumni	\$3,449,133	\$1,270,023	171.6%
ALUMNI STATISTICS			
Statistic	This Year	Last Year	%Variance
Undergraduate Alumni			
Alumni of Record	96,805	93,753	3.26%
Donors	857	915	-6.34%
Participation (% of Alumni of Record who gave)	0.89%	0.98%	-9.18%
Alumni			
Alumni of Record	124,167	120,293	3.22%
Donors	997	1,064	-6.30%