



**Board of Trustees**  
**The University of North Carolina at Greensboro**  
**March 19, 2026**

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**Action Item**

**BOT - 2      All Funds Budget Fiscal Year 2027**

**Background Information**

In September 2021 the Board of Governors (BOG) directed all UNC System campuses to develop a comprehensive, all-funds budget for FY 2023 and annually thereafter, as a means of accounting for both General Fund revenues (state appropriations and tuition) and the Institutional Trust Funds (revenues from auxiliary enterprises, federal grants and contracts, donor funds, and student fees) which comprise half of System revenues.

The System and campuses collaborated to develop a common budget template and standard budgeting conventions for this annual all-funds budget requirement. UNC Greensboro's FY27 All Funds Budget is complete and requires approval by the Board of Trustees.

**Attachment**

2.1 All Funds Budget Fiscal Year 2027 Presentation

**Recommended Action**

That the Board of Trustees approve the proposed All Funds Budget for Fiscal Year 2027.

A handwritten signature in black ink, appearing to read "Scott Milman".

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**Scott Milman**  
Interim Vice Chancellor for Finance *and*  
Facilities



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# UNCG

# All Funds Budget

Scott Milman, Interim Vice Chancellor for Finance & Administration  
Steve Fleeman, Interim Director of Financial Planning & Budgets

Thursday, March 19, 2026



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# Why?

- Align Systemwide and Institution-Specific Strategic Goals
- Student Affordability
- Visibility to BoG and BoT for all funds
- Required by UNCSCO

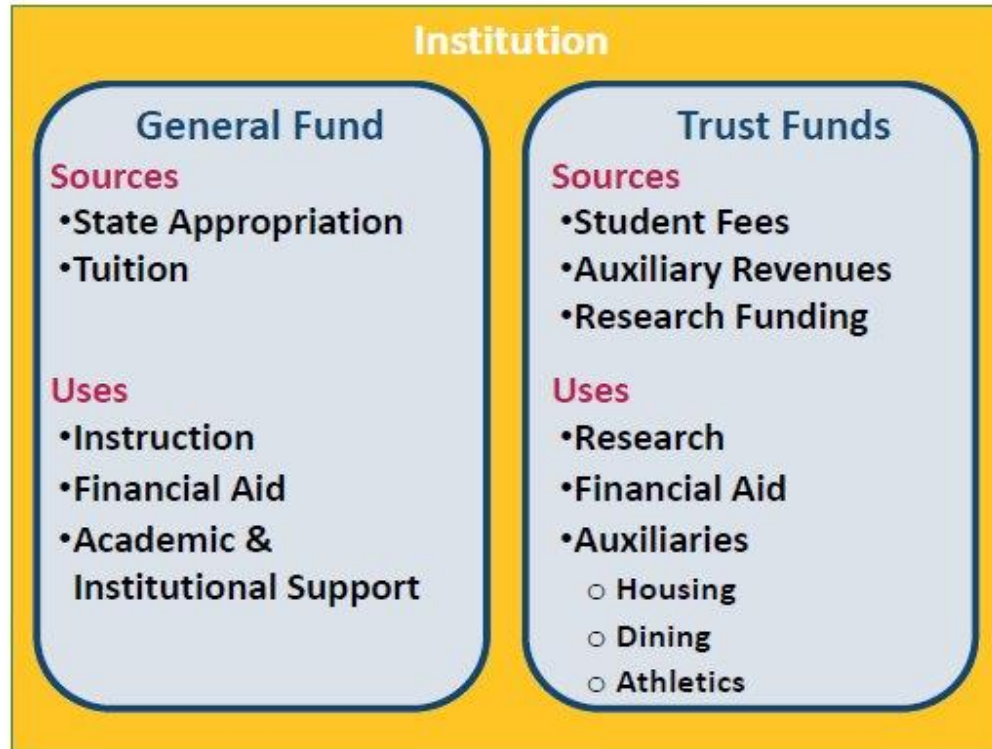
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## *Why Develop an All-Funds Budget?*

- Better align resources with strategic priorities
- Promote stewardship and financial sustainability
- Better understand the impact of discrete decisions on the broader financial picture
- Improve transparency and institution engagement
- Strengthen the fiduciary responsibility of the boards of trustees

G.S. 116-1(b) – “...In the fulfillment of this mission, the University shall seek an efficient use of available resources to ensure the highest quality in its service to the citizens of the State.”

# Funds Have Different Sources and Uses



More State Support



More Flexibility



# Fifth Year of All Funds Budgeting

- Fifth different template
- Budget is cash accounting
- Financial Statements are accrual accounting
- All Funds Budget is a hybrid with different inclusions and exclusions each year



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# FY2026 All Funds Budget

(BOT approved in April 2025)

		UNC Greensboro FY 2025-26 All-Funds Budget				
		General Fund	Auxiliary & Other Trust Funds	Overhead/F&A Receipts	Restricted Trust Funds	Total
Revenues	State Appropriations	\$ 208,216,000	\$ -	\$ -	\$ -	\$ 208,216,000
	Tuition & Fees	\$ 88,545,000	\$ 32,714,000	\$ -	\$ -	\$ 121,259,000
	<i>Less Discounts and Allowances</i>	\$ (10,321,000)	\$ (5,561,000)	\$ -	\$ (47,620,000)	\$ (63,502,000)
	Sales & Services	\$ 94,000	\$ 74,946,000	\$ -	\$ 492,000	\$ 75,532,000
	Patient Services	\$ -	\$ -	\$ -	\$ -	\$ -
	Contracts & Grants	\$ 139,000	\$ 2,634,000	\$ 8,429,000	\$ 122,371,000	\$ 133,573,000
	Gifts & Investments	\$ -	\$ 7,247,000	\$ -	\$ 8,932,000	\$ 16,179,000
	Other Revenues	\$ 2,010,000	\$ 2,534,000	\$ -	\$ 310,000	\$ 4,854,000
<b>Revenues Total</b>		<b>\$ 288,683,000</b>	<b>\$ 114,514,000</b>	<b>\$ 8,429,000</b>	<b>\$ 84,485,000</b>	<b>\$ 496,111,000</b>
Expenses	Salaries and Wages	\$ 184,655,000	\$ 35,132,000	\$ 1,195,000	\$ 26,044,000	\$ 247,026,000
	Staff Benefits	\$ 53,038,000	\$ 11,240,000	\$ 397,000	\$ 7,986,000	\$ 72,661,000
	Services, Supplies, Materials, & Equip.	\$ 39,150,000	\$ 36,036,000	\$ 6,837,000	\$ 35,641,000	\$ 117,664,000
	Scholarships & Fellowships	\$ 10,321,000	\$ 5,561,000	\$ -	\$ 62,434,000	\$ 78,316,000
	<i>Less Discounts and Allowances</i>	\$ (10,321,000)	\$ (5,561,000)	\$ -	\$ (47,620,000)	\$ (63,502,000)
	Debt Service	\$ -	\$ 19,808,000	\$ -	\$ -	\$ 19,808,000
	Utilities	\$ 11,840,000	\$ 4,598,000	\$ -	\$ -	\$ 16,438,000
	Other Expenses	\$ -	\$ 511,000	\$ -	\$ -	\$ 511,000
<b>Expenses Total</b>		<b>\$ 288,683,000</b>	<b>\$ 107,325,000</b>	<b>\$ 8,429,000</b>	<b>\$ 84,485,000</b>	<b>\$ 488,922,000</b>



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# FY2027 All Funds Budget

UNC Greensboro FY 2026-27 All-Funds Budget						
		General Fund	Auxiliary & Other Trust Funds	Overhead/F&A Receipts	Restricted Trust Funds	Total
Revenues	State Appropriations	\$ 223,472,000	\$ -	\$ -	\$ -	\$ 223,472,000
	Tuition & Fees	\$ 100,334,000	\$ 45,954,000	\$ -	\$ 24,000	\$ 146,312,000
	<i>Less Discounts and Allowances</i>	\$ (14,100,000)	\$ (1,195,000)	\$ -	\$ (61,207,000)	\$ (76,502,000)
	Sales & Services	\$ -	\$ 81,762,000	\$ -	\$ 1,273,000	\$ 83,035,000
	Patient Services	\$ -	\$ -	\$ -	\$ -	\$ -
	Contracts & Grants	\$ 43,000	\$ -	\$ 6,937,000	\$ 103,558,000	\$ 110,538,000
	Gifts & Investments	\$ -	\$ 10,991,000	\$ -	\$ 16,317,000	\$ 27,308,000
	Other Revenues	\$ 2,400,000	\$ 6,158,000	\$ -	\$ 243,000	\$ 8,801,000
<b>Revenues Total</b>		<b>\$ 312,149,000</b>	<b>\$ 143,670,000</b>	<b>\$ 6,937,000</b>	<b>\$ 60,208,000</b>	<b>\$ 522,964,000</b>
Expenses	Salaries and Wages	\$ 185,426,000	\$ 27,710,000	\$ 1,772,000	\$ 20,864,000	\$ 235,772,000
	Staff Benefits	\$ 55,880,000	\$ 10,514,000	\$ 574,000	\$ 6,832,000	\$ 73,800,000
	Services, Supplies, Materials, & Equip.	\$ 60,328,000	\$ 41,670,000	\$ 5,180,000	\$ 22,800,000	\$ 129,978,000
	Scholarships & Fellowships	\$ 14,100,000	\$ 1,195,000	\$ 80,000	\$ 69,615,000	\$ 84,990,000
	<i>Less Discounts and Allowances</i>	\$ (14,100,000)	\$ (1,195,000)	\$ -	\$ (61,207,000)	\$ (76,502,000)
	Debt Service	\$ -	\$ 25,702,000	\$ -	\$ -	\$ 25,702,000
	Utilities	\$ 10,515,000	\$ 5,352,000	\$ -	\$ 4,000	\$ 15,871,000
	Other Expenses	\$ -	\$ 2,483,000	\$ -	\$ -	\$ 2,483,000
<b>Expenses Total</b>		<b>\$ 312,149,000</b>	<b>\$ 113,431,000</b>	<b>\$ 7,606,000</b>	<b>\$ 58,908,000</b>	<b>\$ 492,094,000</b>